

Department of Benefits and Family Support

**MEMORANDUM** 

Department of Disability and Aging Services

TO: DISABILITY AND AGING SERVICES COMMISSION

Office of Early Care and Education

THROUGH: KELLY DEARMAN, EXECUTIVE DIRECTOR

FROM:

CINDY KAUFFMAN, DEPUTY DIRECTOR

ESPERANZA ZAPIEN, DIRECTOR OF CONTRACTS

P.O. Box 7988 San Francisco, CA 94120-7988 www.SFHSA.org

**DATE: OCTOBER 5, 2022** 

**SUBJECT:** GRANT MODIFICATION: MULTIPLE GRANTEES (NON-

> PROFITS) FOR PROVISION OF COMMUNITY SERVICES FOR OLDER ADULTS AND ADULTS WITH DISABILTIES

> > Revised

Current Modification Total **GRANT TERM:** 

01/01/21 -07/01/22 -01/01/21 -06/30/23 06/30/23 06/30/23

Current Modification Revised Contingency Total

**GRANT** 

**AMOUNT:** \$2,321,866 \$230,236 \$2,552,102 \$255,211 \$2,807,313

**Funding Source** County Federal Contingency Total State

**FUNDING:** \$2,552,102 \$2,807,313 \$255,211 **PERCENTAGE:** 100% 100%

**London Breed** Mayor **Trent Rhorer** 

**Executive Director** 

The Department of Disability and Aging Services (DAS) requests authorization to modify the existing grants with multiple providers for the provision of Community Services to older adults and adults with disabilities for the period of July 1, 2022 thru June 30, 2023 in the additional amount of \$230,236 plus a 10% contingency for a revised total amount not to exceed \$2,807,313. The specific breakdown of funding per grantee is summarized in the following table.

| Location   | Current<br>Amount<br>1/1/2021 -<br>6/30/2023 | Modification | Revised<br>FY22/23<br>Budget | Revised<br>Total<br>1/1/2021 -<br>6/30/2023 | 10%<br>Contingency | Total Not<br>to Exceed |
|--|--|--------------|------------------------------|---|--------------------|------------------------|
| Bernal Heights<br>Neighborhood<br>Center - Cortland  | \$700,083                                    | \$85,083     | \$337,159                    | \$785,166                                   | \$78,517           | \$863,683              |
| Bernal Heights<br>Neighborhood<br>Center - Excelsior | \$908,028                                    | \$62,931     | \$386,200                    | \$970,959                                   | \$97,096           | \$1,068,055            |
| Felton Institute                                     | \$508,902                                    | \$58,944     | \$232,534                    | \$567,846                                   | \$56,785           | \$624,631              |
| YMCA-<br>Parkmerced                                  | \$204,853                                    | \$23,278     | \$105,233                    | \$228,131                                   | \$22,813           | \$250,944              |
| Total  | \$2,321,866                                  | \$230,236    | \$1,061,126                  | \$2,552,102                                 | \$255,211          | \$2,807,313            |

#### **Background**

Community connection and engagement is critical to the health, functioning, and increased quality of life for older adults and adults with disabilities in San Francisco. DAS funds community centers located throughout San Francisco to provide Community Services programming intended to maintain or improve the well-being of older adults and adults with disabilities through the provision of a variety of services and activities.

Community Services program and activity offerings at DAS funded community centers are designed to engage with the community around them while enhancing the cultural, educational, mental, and physical well-being of participants. Community centers are also the entry point for many older adults and adults with disabilities in need of information and support services, thus translation and social services are available through Community Services programming.

#### **Services to be Provided**

Grantees will operate a community center space designed to engage with the surrounding community which will be welcoming and accessible for older adults and adults with disabilities. Each grantee will offer a variety of activities and services designed to maintain or improve the quality of life of program participants. Activities and services shall consider the physical, social, psychological, economic, educational, recreational, and/or

creative needs of participants. While the community center may serve as a hub for operations, services may take place in the community, via telephone, virtually over the internet, and through other effective means of communication and connection.

#### **Modification**

The purpose of this modification is to provide funding in the amount of \$230,236 to DAS funded Community Services programs. This modification allocates funding provided through the Board of Supervisors addback process with annual CODB to enhance Community Services.

#### The following modifications include:

# Bernal Heights Neighborhood Center - Cortland

The purpose of this modification is to provide funding for the agency to hire an Administrative & Activities Assistant, who will work full time and receive benefits. This additional funding will increase the agency's ability to heighten focus areas related to overseeing hybrid services, outreach and tracking equity outcomes. Increased staffing will ensure the facility can continue to reopen in-person programming and provide a continuation of services.

#### Bernal Heights Neighborhood Center - Excelsior

The purpose of this modification is to provide funding for the agency to hire an Administrative & Activities Assistant, who will work full time and receive benefits. This additional funding will increase the agency's ability to heighten focus areas related to overseeing hybrid services, outreach and tracking equity outcomes. Increased staffing will ensure the facility can continue to reopen in-person programming and provide a continuation of services.

#### Felton Institute

This modification will continue funding English as a Second Language (ESL) classes for older adults and adults with disabilities at the 66 Raymond location. ESL classes are essential to monolingual older adult students in Visitacion Valley. Classes focus on teaching practical, conversational English to monolingual Cantonese speakers through a series of planned activities. ESL classes are currently being provided virtually. In addition, this funding will add a part-time staff at 66 Raymond to assist with ESL classes and tech support in English, Cantonese, and Mandarin.

# YMCA- Parkmerced

This modification will provide funding for additional staffing time that will increase group exercise activities. Additionally, programming will increase from two days per week to five days per week of activities. These additional dollars will restore YMCA Parkmerced's pre-pandemic funding.

#### Selection

Grantees were selected through Request for Proposals #785 which was competitively bid in February 2018.

#### **Funding**

These grants will be funded through Dignity Funds.

#### **ATTACHMENTS**

#### • Bernal Heights Neighborhood Center - Cortland

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Appendix A-2 – Services to be provided Appendix B-2 – Budget
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# • Bernal Heights Neighborhood Center - Excelsior

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Appendix A-2 – Services to be provided Appendix B-2 – Budget
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#### • Felton Institute

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Appendix A-3 – Services to be provided Appendix B-3 – Budget
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#### YMCA -Parkmerced

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Appendix A-1 – Services to be provided
Appendix B-1 – Budget
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# Appendix A-2 - Services to be Provided BERNAL HEIGHTS NEIGHBORHOOD CENTER - CORTLAND

#### **Community Services**

January 1, 2021 to June 30, 2023

**Modification: October 5, 2022** 

# I. Purpose

The purpose of this grant is to provide Community Services programming for older adults and adults with disabilities in the City and County of San Francisco through site based Community centers. The programming will maintain or improve the well-being of older adults and adults with disabilities by providing activities and services designed to support individuals to live independently in their own homes and communities, reduce social isolation, and serve as an access point for other home and community-based services.

#### **II.** Definitions

| Adult with a Disability         | A person 18 years of age or older living with a disability  |
|---------------------------------|---|
| At Risk of Institutionalization | To be considered at risk of institutionalization, a person must have, at a minimum, one of the following:  1) functional impairment in a minimum of two Activities of Daily Living (ADL): eating, dressing, transfer, bathing, toileting, and grooming; or 2) a medical condition to the extent requiring the level of care that would be provided in a nursing facility; or 3) be unable to manage his/her own affairs due to emotional and/or cognitive impairment, evidenced by functional impairment in a minimum of three Instrumental Activities of Daily Living (IADLs): preparing meals, managing money, shopping for groceries or personal items, performing housework, using a telephone. |
| CA-GetCare                      | A web-based application that provides specific functionalities for contracted agencies to use to perform consumer intake/assessment/enrollment, record service objectives, run reports, etc.  |
| CARBON                          | Contracts Administration, Reporting and Billing On Line System  |
| City                            | City and County of San Francisco, a municipal corporation.  |
| DAS                             | Department of Disability and Aging Services   |

| Disability                                  | Mental, cognitive and/or physical impairments, including hearing and visual impairments, that result in substantial functional limitations in one (1) or more of the following areas of major life activity: self-care, receptive and expressive language, learning, mobility, and self-direction, capacity for independent living, economic self-sufficiency, cognitive functioning, and emotional adjustment. Source: California Code of Regulations Title 22, Sec. 7630  |
|---|---|
| Frail                                       | An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or others. Source: California Code of Regulations Title 22, Sec. 7119 |
| Grantee                                     | Bernal Heights Neighborhood Center – Cortland   |
| Higher Learning<br>Classes                  | College level classes that are taught by instructors with advanced degrees and teaching experience in the field of study. Higher learning classes were originally part of City College of San Francisco's Older Adults program. Classes are provided at community service centers throughout the City and supplement traditional Community Services programming.  |
| LGBTQ+                                      | An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary.  |
| Limited English-<br>Speaking<br>Proficiency | Any person who does not speak English well or is otherwise unable to communicate effectively in English because English is not the person's primary language.   |
| Low Income                                  | Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services. This is only to be used by consumers to self-identify their income status, not to be used as a means test to qualify for the program.  |

| Minority                       | An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulations Title 22, Sec. 7130. |
|--------------------------------|---|
| ОСР                            | Office of Community Partnerships  |
| OCM                            | Office of Contract Management, San Francisco Human Services Agency.   |
| Older Adult                    | Person who is 60 years or older, used interchangeably with "senior"   |
| Senior                         | Person who is 60 years or older, used interchangeably with "older adult"  |
| SF-HSA                         | Human Services Agency of the City and County of San Francisco.  |
| Social Services                | Service units are captured by providing one-to-one assistance for individuals to enable them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, and emotional support by phone or in person.  |
| SOGI                           | Sexual Orientation and Gender Identity; <i>Ordinance No. 159-16</i> amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve ( <i>Chapter 104, Sections 104.1 through 104.9.</i> )  |
| Unit of Service                | Defined as one hour of service  |
| Unduplicated<br>Consumer (UDC) | An individual who participates in Community Services and the grantee reflects consumer participation in CA-GetCare through enrollment.  |

# **III.** Target Population

The target population is older adults living in the City and County of San Francisco. Services shall be designed to engage one or more of the following target populations, which have been identified as demonstrating the greatest economic and social need:

- 1. Persons with low income
- 2. Persons who are socially isolated
- 3. Persons with limited English-speaking proficiency
- 4. Persons from communities of color
- 5. Persons who identify as LGBTQ+
- 6. Persons at risk of institutionalization

#### IV. Eligibility for Services

To be eligible for services, clients must be:

- 1) An older adult aged 60 years or older or
- 2) An adult with a disability, aged 18-59 and
- 3) A resident of San Francisco and
- 4) In need of Community Services

#### V. Location and Time of Services

The grantee will provide Community Services programming in the City and County of San Francisco. The details of the sites and operation hours are located in the site chart.

#### VI. Description of Services and Program Requirements

- 1. Grantee will provide Community Services programming for older adults and adults with disabilities. Community Services programming shall consist of activities and services that focus on the physical, social, psychological, economic, educational, recreational, and/or creative needs of older adults and adults with disabilities. Activities and services may be provided in the grantee's community center, in the community, via telephone, virtually over the internet, and through other effective means of communication and connection. There are four categories of Community Services programming:
  - i. Activity Scheduling: Activities may include educational presentations, workshops, trainings, cultural events, food bag programs, social events, exercise classes, arts and crafts classes, discussion groups, sports activities, support groups, field trips, and any other group activity that brings people together for education or wellness purposes, provides opportunities for connection with other participants, and that help participants maintain or enhance their level of functioning
  - ii. <u>Translation:</u> Translation assistance provided to consumers that cannot

- speak/read English. Translation may also include the use of American Sign Language, braille, or teleprompting. Services may include translation for an individual, such as translation of forms, letters, applications, or phone calls, and may also include written translation from English of monthly activity calendars, flyers, and verbal translation for group announcements or presentations.
- iii. <u>Social Services</u>: The provision of one-to-one assistance to individuals that enables them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, medical escort services, and emotional support by phone or in person.
- iv. <u>Enhanced Outreach</u>: While there is an expectation that community centers will do outreach within their existing budgets to reach their target populations, some agencies may decide to propose more formal outreach plans or a specific campaign to address access barriers in the community. Examples of this may include working with a community collaborative group, designing and implementing an outreach plan for an underserved area, problem-solving certain barriers to service, i.e., safety issues, transportation needs, etc. Enhanced outreach efforts must receive prior review and approval from DAS OCP before commencing.

Enhanced outreach efforts under this specific grant:
Enhanced outreach efforts will not be provided under this specific grant.

- 2. Grantee will ensure that service offerings in the four categories of Community Services are designed to:
  - i. Provide quality services that attain a high satisfaction level from participants.
  - ii. Provide services that meet the needs of individual participants.
  - iii. Provide physical activities that may improve the health of participants.
  - iv. Increase access to information and educational materials that help enable individual consumers to maximize independence while living in the community.
  - v. Provide activities to increase socialization opportunities for individual consumers.
- 3. Grantee will develop and maintain policies and procedures that align with city, state, and local regulatory agencies, including the DAS OCP policy memoranda.
- 4. Grantee will administer an annual consumer satisfaction survey using a survey tool approved by DAS OCP. The grantee will share the survey results with DAS OCP by March 15<sup>th</sup> each grant year or on a mutually agreed upon date between DAS OCP and the grantee. At minimum, the consumer response rate shall be at least 35% of the annual unduplicated consumers.
- 5. Grantee will ensure adequate and culturally competent staffing to administer the program, deliver quality services to meet the needs of the consumer, and adhere to all program standards.
- 6. Grantee will ensure that units of service provided are tracked and distinguishable.
- 7. Grantee will attend in-service trainings and meetings coordinated and provided by DAS OCP, and share the information with their staff and volunteers as needed.

8. Grantee shall follow guidance or instructions from the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments related to the provision of services in the community. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. The grantee shall follow the requirements with the intent to maximize the health and safety of their staff and clients receiving services.

# VII. Service Objectives

Grantee will enroll at minimum the number of unduplicated consumers and provide the units of service detailed in Table A below:

| <b>Table A- Community Services</b>                          | 01/01/2021-<br>6/30/2021 | FY21/22 | FY22/23 |  |  |
|---|--------------------------|---------|---------|--|--|
| Unduplicated Consumers (UDC)                                | 213                      | 425     | 425     |  |  |
| Activity Scheduling   | 1400                     | 2800    | 2800    |  |  |
| Translation Services  | 500                      | 100     | 100     |  |  |
| Social Services   | 1250                     | 2500    | 2500    |  |  |
| One (1) unit of service = one (1) hour of service provision |                          |         |         |  |  |

# **VIII.** Outcome Objectives

#### **Community Services**

- 1. Consumers receive the services and/or activities they need from the agency. Target: 80%
- 2. Consumers who participate in physical activity programming report a positive impact on their health. Target: 80%
- 3. Consumers who received social services or translation assistance, or participated in an educational program, report the services helped to improve their lives. Target: 80%
- 4. Consumers report an increase in their socialization opportunities and interaction with others. Target: 80%

Based on an annual satisfaction survey created by DAS OCP and with a sample size of at least 35% of the annual unduplicated consumers.

# IX. Reporting and Other Requirements

- Grantee will enroll eligible consumers into the program funded through this grant
  agreement by entering the consumer data obtained from consumers, using the DAS
  OCP approved intake form, into the CA-GetCare database in accordance to DAS
  OCP policy memorandum.
- 2. Grantee will enter into the CA-GetCare Service Unit section all service objectives by the 5th working day of the month for the preceding month.

- 3. Grantee will enter monthly reports and metrics into the CARBON database system by the 15th of the following month that includes the following information:
  - Number of unduplicated consumers served
  - Number and type of service units provided
- 4. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and Contracts Department staff.
- 5. Grantee will submit response rates and aggregated data from the annual participant survey to OCP staff by March 15th of each grant year or on a mutually agreed upon date between DAS OCP and the grantee.
- 6. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month.
- 7. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31<sup>st</sup> of each grant year. The grantee must submit the report in the CARBON system.
- 8. Grantee shall develop and deliver ad hoc reports as requested by SF-HSA, DAS, and OCP.
- 9. Grantee shall develop and deliver a bi-annual summary report of SOGI data collected as requested by SF-HSA, DAS, and OCP. The due dates for submitting the bi-annual summary reports are January 10<sup>th</sup> (June-December data) and July 10<sup>th</sup> (January-June data).
- 10. Grantee will maintain an updated site chart, using the DAS OCP approved form, with details about the program.
- 11. Grantee program staff will complete an Elder Abuse Mandated Reporter Training and the California Department of Aging (CDA) Security Awareness Training on an annual basis. The grantee will maintain evidence of staff completion of these trainings.
- 12. Grantee shall be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules to the extent applicable and to take all reasonable efforts to implement HIPAA requirements.
- 13. Grantee will develop a grievance policy consistent with DAS OCP policy memorandum.
- 14. For assistance with reporting and contract requirements, please contact:

Tiyana Coleman
Program Analyst
DAS OCP
<u>Tiyana.Coleman@sfgov.org</u>
and

Steve Kim Contract Manager HSA OCM Steve.Kim@sfgov.org

# X. Monitoring Activities

- Program Monitoring: Program monitoring will include review of compliance to Α. specific program standards or requirements; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA-GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the Elder Abuse Reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training; review of program operation, which includes a review of a written policies and procedures manual of all OCP funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of director list and whether services are provided appropriately according to Sections VI and VII, the log of service units which are based on the hours of scheduled activities; sign-in sheets of consumers who participated in each activity; documentation that shows reported units of service are based on scheduled activities at the site, not activities that are always available at the facility such as cards or pool, translation and social services are based on staff hours.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

Appendix B-2, Page 1

# HUMAN SERVICES AGENCY BUDGET SUMMARY BY PROGRAM

| Name                                   |                  | Term                |                  |                  |                  |           |  |
|--|------------------|---------------------|------------------|------------------|------------------|-----------|--|
| Bernal Heights Neighborhood Center     |                  | Jan 2021 - Jun 2023 |                  |                  |                  |           |  |
| (Check One) New Renewal M              | odification X    |                     |                  |                  |                  |           |  |
|  | No. of Mod. 2    |                     |                  |                  |                  |           |  |
| Program: Community Services - Cortland |                  |                     |                  |                  |                  |           |  |
| Budget Reference Page No.(s)           |                  |                     |                  |                  |                  |           |  |
|  | Actual           | Actual              | Current          | Modifcation      | Revised          | Revised   |  |
| Program Term                           | 1/1/21 - 6/30/21 | 7/1/21 - 6/30/22    | 7/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | Total     |  |
| Expenditures                           |                  |                     |                  |                  |                  |           |  |
| Salaries & Benefits                    | \$79,580         | \$237,681           | \$179,771        | \$65,398         | \$245,169        | \$562,430 |  |
| Operating Expenses                     | \$29,924         | \$42,385            | \$39,426         | \$8,587          | \$48,013         | \$120,322 |  |
| Subtotal                               | \$109,504        | \$280,066           | \$219,197        | \$73,985         | \$293,182        | \$682,752 |  |
| Indirect Percentage (%)                | 15%              | 15%                 | 15%              | 15%              | 15%              | 15%       |  |
| Indirect Cost                          | \$16,427         | \$42,010            | \$32,879         | \$11,098         | \$43,977         | \$102,414 |  |
| Subcontractor/Capital Expenditure      |                  |                     |                  |                  |                  |           |  |
| Total Expenditures                     | \$125,931        | \$322,076           | \$252,076        | \$85,083         | \$337,159        | \$785,166 |  |
|  |                  |                     |                  |                  |                  |           |  |
| HSA Revenues                           |                  |                     |                  |                  |                  |           |  |
| General Fund                           | \$118,803        | \$237,606           | \$237,606        |                  | \$237,606        | \$594,015 |  |
| CODB FY19/20                           | \$7,128          | \$7,128             | \$7,128          |                  | \$7,128          | \$21,384  |  |
| CODB FY20/21 & FY21/22                 |                  | \$7,342             | \$7,342          |                  | \$7,342          | \$14,684  |  |
| OTO Funds (FY21/22)                    |                  | \$70,000            |                  |                  |                  | \$70,000  |  |
| OTO Funds (FY22/23)                    |                  |                     |                  | \$75,000         | \$75,000         | \$75,000  |  |
| CODB FY22/23                           |                  |                     |                  | \$10,083         | \$10,083         | \$10,083  |  |
|  |                  |                     |                  |                  |                  |           |  |
| Total HSA Revenue                      | \$125,931        | \$322,076           | \$252,076        | \$85,083         | \$337,159        | \$785,166 |  |
|  |                  |                     |                  |                  |                  |           |  |
| Other Revenues                         |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
|  |                  |                     |                  |                  |                  |           |  |
| TOTAL DAS AND NON DAS REVENUE          | \$125,931        | \$322,076           | \$252,076        | \$85,083         | \$337,159        | \$785,166 |  |
|  |                  |                     |                  |                  |                  |           |  |
| Full Time Equivalent (FTE)             |                  |                     |                  |                  |                  |           |  |
| Prepared by: Adeline Siew              | Telephone No.:   | 415.206.2140 x 147  |                  |                  |                  |           |  |
| HSA-CO Review Signature:               |                  |                     |                  |                  |                  |           |  |
|  | <u> </u>         |                     |                  |                  |                  |           |  |
| HSA #1                                 |                  |                     |                  |                  |                  | 10/5/2022 |  |

#### Program: Community Services - Cortland

(Same as Line 11 on HSA #1)

#### Salaries & Benefits Detail

|                                    | Agency Totals HSA Program      |           | rogram              | DAS budgeted salary |                 |           |           |              |           |           |
|------------------------------------|--------------------------------|-----------|---------------------|---------------------|-----------------|-----------|-----------|--------------|-----------|-----------|
|                                    | Annual Full<br>Time Salary for |           | % FTE funded by HSA |                     | Actual 1/1/21 - | Actual    | Current   | Modificaiton | Revised   |           |
| Position                           | FTE                            | Total FTE | (Max 100%)          | Adjusted FTE        | 6/30/2022       | FY21/22   | FY22/23   | FY22/23      | FY22/23   | Total     |
| Director of Programs:              | \$80,000                       | 1.00      | 100.00%             | 0.12                | \$4,800         | \$19,600  | \$19,600  |              | \$19,600  | \$44,000  |
| Senior Services Supervisor         | \$52,000                       | 1.00      | 100.00%             | 1.00                |                 | \$54,000  | \$54,000  |              | \$54,000  | \$108,000 |
| Social Services/Volunteer Coording | \$47,840                       | 1.00      | 100.00%             | 1.00                | \$23,920        | \$49,000  | \$49,000  |              | \$49,000  | \$121,920 |
| Exercise Instructor                | \$124,800                      | 1.00      | 100.00%             | 0.03                | \$1,560         | \$3,120   | \$3,120   | \$500        | \$3,620   | \$8,300   |
| Exercise Instructor                | \$52,000                       | 1.00      | 100.00%             | 0.05                | \$1,300         | \$2,600   | \$2,600   | \$1,000      | \$3,600   | \$7,500   |
| Ass. Program Director              | \$63,440                       | 1.00      | 100.00%             | 0.30                | \$9,516         |           |           |              |           | \$9,516   |
| Program Manager                    |                                |           |                     |                     | \$5,980         | \$18,552  | \$18,552  |              | \$18,552  | \$43,084  |
| Social Services/Volunteer Coordin  | ator: I. Ritner-Gil            | II        |                     |                     | \$10,672        |           |           |              |           | \$10,672  |
| Social Services/Volunteer Coordin  | ator: A. Rivera                |           |                     |                     | \$736           |           |           |              |           | \$736     |
| Admin & Activity Coordinator       |                                | 0.38      | 100.00%             | 0.38                |                 | \$47,312  |           | \$48,000     | \$48,000  | \$95,312  |
| Totals                             | \$420,080                      | 6.38      | 700.00%             | 2.87                | \$58,484        | \$194,184 | \$146,872 | \$49,500     | \$196,372 | \$449,040 |
|                                    |                                |           |                     |                     |                 |           |           |              |           |           |
| Fringe Benefits Rate               | 22.40%                         |           |                     |                     |                 |           |           |              |           |           |
| Employee Fringe Benefits           | \$94,098                       |           |                     |                     | \$21,096        | \$43,497  | \$32,899  | \$15,898     | \$48,797  | \$113,390 |
|                                    |                                |           | •                   |                     |                 |           |           |              |           |           |
|                                    |                                |           |                     |                     |                 |           |           |              |           |           |
| Total Salaries and Benefits        | \$514,178                      |           |                     |                     | \$79,580        | \$237,681 | \$179,771 | \$65,398     | \$245,169 | \$562,430 |
|                                    |                                | •         |                     |                     | •               |           |           | •            | •         |           |
| HSA #2                             |                                |           |                     |                     |                 |           |           |              |           | 10/5/2022 |

Appendix B-2, Page 2

| Program: Community Services - Cortland       |                  |          |          |              |          | Appendix B-2, Page 3 |  |  |  |
|--|------------------|----------|----------|--------------|----------|----------------------|--|--|--|
| (Same as Line 11 on HSA #1)                  |                  |          |          |              |          |                      |  |  |  |
|  |                  |          |          |              |          |                      |  |  |  |
| Operating Expense Detail                     |                  |          |          |              |          |                      |  |  |  |
|  | Actual           | Actual   | Current  | Modification | Revised  | Revised              |  |  |  |
|  | 1/1/21 - 6/30/21 | FY21/22  | FY22/23  | FY22/23      | FY22/23  | Total                |  |  |  |
| Expenditure Category                         |                  |          |          |              |          |                      |  |  |  |
| Rental of Property                           |                  |          |          |              |          |                      |  |  |  |
| Utilities (Elec, Water, Gas, Phone, Garbage) | \$2,000          | \$4,100  | \$4,100  | \$1,000      | \$5,100  | \$11,200             |  |  |  |
| Office Supplies, Postage                     | \$1,300          | \$2,600  | \$2,600  | \$1,500      | \$4,100  | \$8,000              |  |  |  |
| Building Maintenance Supplies and Repair     | \$4,200          | \$8,400  | \$8,400  | \$1,000      | \$9,400  | \$22,000             |  |  |  |
| Printing and Reproduction                    | \$300            | \$600    | \$600    | \$1,000      | \$1,600  | \$2,500              |  |  |  |
| Insurance                                    | \$720            | \$1,440  | \$1,440  | \$1,000      | \$2,440  | \$4,600              |  |  |  |
| Staff Training                               | \$1,000          | \$3,000  | \$3,000  |              | \$3,000  | \$7,000              |  |  |  |
| Staff Travel-(Local & Out of Town)           | \$1,350          | \$2,700  | \$2,700  |              | \$2,700  | \$6,750              |  |  |  |
| Rental of Equipment                          | \$400            | \$900    | \$900    |              | \$900    | \$2,200              |  |  |  |
| <u>Consultant</u>                            |                  |          |          |              |          | \$ -                 |  |  |  |
| Consultant A                                 |                  |          |          |              |          |                      |  |  |  |
|  |                  |          |          |              |          |                      |  |  |  |
| <u>Other</u>                                 |                  |          |          |              |          | \$ -                 |  |  |  |
| Program expenses for                         |                  |          |          |              |          |                      |  |  |  |
| activities, food, arts, crafts               | \$18,654         | \$18,645 | \$15,686 | \$3,087      | \$18,773 | \$56,072             |  |  |  |
|  |                  |          |          |              |          |                      |  |  |  |
|  |                  |          |          |              |          |                      |  |  |  |
|  |                  |          |          |              |          |                      |  |  |  |
| Total Operating Expenses                     | \$29,924         | \$42,385 | \$39,426 | \$8,587      | \$48,013 | \$120,322            |  |  |  |
| HSA #3                                       |                  |          |          |              |          | 10/5/2022            |  |  |  |

# Appendix A-2 - Services to be Provided BERNAL HEIGHTS NEIGHBORHOOD CENTER - EXCELSIOR

#### **Community Services**

January 1, 2021 to June 30, 2023

**Modification: October 5, 2022** 

# I. Purpose

The purpose of this grant is to provide Community Services programming for older adults and adults with disabilities in the City and County of San Francisco through site based Community centers. The programming will maintain or improve the well-being of older adults and adults with disabilities by providing activities and services designed to support individuals to live independently in their own homes and communities, reduce social isolation, and serve as an access point for other home and community-based services.

#### **II.** Definitions

| Adult with a<br>Disability      | A person 18 years of age or older living with a disability  |
|---------------------------------|---|
| At Risk of Institutionalization | To be considered at risk of institutionalization, a person must have, at a minimum, one of the following:  1) functional impairment in a minimum of two Activities of Daily Living (ADL): eating, dressing, transfer, bathing, toileting, and grooming; or  2) a medical condition to the extent requiring the level of care that would be provided in a nursing facility; or  3) be unable to manage his/her own affairs due to emotional and/or cognitive impairment, evidenced by functional impairment in a minimum of three Instrumental Activities of Daily Living (IADLs): preparing meals, managing money, shopping for groceries or personal items, performing housework, using a telephone. |
| CA-GetCare                      | A web-based application that provides specific functionalities for contracted agencies to use to perform consumer intake/assessment/enrollment, record service objectives, run reports, etc.  |
| CARBON                          | Contracts Administration, Reporting and Billing On Line System  |
| City                            | City and County of San Francisco, a municipal corporation.  |
| DAS                             | Department of Disability and Aging Services   |

| Disability                                  | Mental, cognitive and/or physical impairments, including hearing and visual impairments, that result in substantial functional limitations in one (1) or more of the following areas of major life activity: self-care, receptive and expressive language, learning, mobility, and self-direction, capacity for independent living, economic self-sufficiency, cognitive functioning, and emotional adjustment. Source: California Code of Regulations Title 22, Sec. 7630  |
|---|---|
| Frail                                       | An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or others. Source: California Code of Regulations Title 22, Sec. 7119 |
| Grantee                                     | Bernal Heights Neighborhood Center – Cortland   |
| Higher Learning<br>Classes                  | College level classes that are taught by instructors with advanced degrees and teaching experience in the field of study. Higher learning classes were originally part of City College of San Francisco's Older Adults program. Classes are provided at community service centers throughout the City and supplement traditional Community Services programming.  |
| LGBTQ+                                      | An acronym/term used to refer to persons who self-identify as non - heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary.  |
| Limited English-<br>Speaking<br>Proficiency | Any person who does not speak English well or is otherwise unable to communicate effectively in English because English is not the person's primary language.   |
| Low Income                                  | Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services. This is only to be used by consumers to self-identify their income status, not to be used as a means test to qualify for the program.  |

| Minority                       | An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulations Title 22, Sec. 7130. |
|--------------------------------|---|
| OCP                            | Office of Community Partnerships  |
| OCM                            | Office of Contract Management, San Francisco Human Services Agency.   |
| Older Adult                    | Person who is 60 years or older, used interchangeably with "senior"   |
| Senior                         | Person who is 60 years or older, used interchangeably with "older adult"  |
| SF-HSA                         | Human Services Agency of the City and County of San Francisco.  |
| Social Services                | Service units are captured by providing one-to-one assistance for individuals to enable them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, and emotional support by phone or in person.  |
| SOGI                           | Sexual Orientation and Gender Identity; <i>Ordinance No. 159-16</i> amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve ( <i>Chapter 104, Sections 104.1 through 104.9.</i> )  |
| Unit of Service                | Defined as one hour of service  |
| Unduplicated<br>Consumer (UDC) | An individual who participates in Community Services and the grantee reflects consumer participation in CA-GetCare through enrollment.  |

#### **III.** Target Population

The target population is older adults living in the City and County of San Francisco. Services shall be designed to engage one or more of the following target populations, which have been identified as demonstrating the greatest economic and social need:

- 1. Persons with low income
- 2. Persons who are socially isolated
- 3. Persons with limited English-speaking proficiency
- 4. Persons from communities of color
- 5. Persons who identify as LGBTQ+
- 6. Persons at risk of institutionalization

#### IV. Eligibility for Services

To be eligible for services, clients must be:

- 1) An older adult aged 60 years or older or
- 2) An adult with a disability, aged 18-59 and
- 3) A resident of San Francisco and
- 4) In need of Community Services

#### V. Location and Time of Services

The grantee will provide Community Services programming in the City and County of San Francisco. The details of the sites and operation hours are located in the site chart.

#### VI. Description of Services and Program Requirements

- 1. Grantee will provide Community Services programming for older adults and adults with disabilities. Community Services programming shall consist of activities and services that focus on the physical, social, psychological, economic, educational, recreational, and/or creative needs of older adults and adults with disabilities. Activities and services may be provided in the grantee's community center, in the community, via telephone, virtually over the internet, and through other effective means of communication and connection. There are four categories of Community Services programming:
  - i. <u>Activity Scheduling</u>: Activities may include educational presentations, workshops, trainings, cultural events, food bag programs, social events, exercise classes, arts and crafts classes, discussion groups, sports activities, support groups, field trips, and any other group activity that brings people together for education or wellness purposes, provides opportunities for connection with other participants, and that help participants maintain or enhance their level of functioning
  - ii. <u>Translation:</u> Translation assistance provided to consumers that cannot

- speak/read English. Translation may also include the use of American Sign Language, braille, or teleprompting. Services may include translation for an individual, such as translation of forms, letters, applications, or phone calls, and may also include written translation from English of monthly activity calendars, flyers, and verbal translation for group announcements or presentations.
- iii. <u>Social Services</u>: The provision of one-to-one assistance to individuals that enables them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, medical escort services, and emotional support by phone or in person.
- iv. Enhanced Outreach: While there is an expectation that community centers will do outreach within their existing budgets to reach their target populations, some agencies may decide to propose more formal outreach plans or a specific campaign to address access barriers in the community. Examples of this may include working with a community collaborative group, designing and implementing an outreach plan for an underserved area, problem-solving certain barriers to service, i.e., safety issues, transportation needs, etc. Enhanced outreach efforts must receive prior review and approval from DAS OCP before commencing.

#### Enhanced outreach efforts under this specific grant:

The Outreach and Wellness Coordinator, will conduct wellness calls to existing and past consumers who haven't returned or received services this fiscal year. They will assist with COVID-19 friendly wellness outreach and education about the program and visit housing sites to support existing activities/deliveries.

- 2. Grantee will ensure that service offerings in the four categories of Community Services are designed to:
  - i. Provide quality services that attain a high satisfaction level from participants.
  - ii. Provide services that meet the needs of individual participants.
  - iii. Provide physical activities that may improve the health of participants.
  - iv. Increase access to information and educational materials that help enable individual consumers to maximize independence while living in the community.
  - v. Provide activities to increase socialization opportunities for individual consumers.
- 3. Grantee will develop and maintain policies and procedures that align with city, state, and local regulatory agencies, including the DAS OCP policy memoranda.
- 4. Grantee will administer an annual consumer satisfaction survey using a survey tool approved by DAS OCP. The grantee will share the survey results with DAS OCP by March 15<sup>th</sup> each grant year or on a mutually agreed upon date between DAS OCP and the grantee. At minimum, the consumer response rate shall be at least 35% of the annual unduplicated consumers.
- 5. Grantee will ensure adequate and culturally competent staffing to administer the program, deliver quality services to meet the needs of the consumer, and adhere to all program standards.

- 6. Grantee will ensure that units of service provided are tracked and distinguishable.
- 7. Grantee will attend in-service trainings and meetings coordinated and provided by DAS OCP, and share the information with their staff and volunteers as needed.
- 8. Grantee shall follow guidance or instructions from the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments related to the provision of services in the community. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. The grantee shall follow the requirements with the intent to maximize the health and safety of their staff and clients receiving services.

# VII. Service Objectives

Grantee will enroll at minimum the number of unduplicated consumers and provide the units of service detailed in Table A below:

| <b>Table A- Community Services</b>                          | 01/01/2021-<br>6/30/2021 | FY21/22 | FY22/23 |  |  |  |
|---|--------------------------|---------|---------|--|--|--|
| Unduplicated Consumers (UDC)                                | 213                      | 425     | 425     |  |  |  |
| Activity Scheduling   | 1400                     | 2800    | 2800    |  |  |  |
| Translation Services  | 500                      | 1000    | 1000    |  |  |  |
| Social Services   | 1250                     | 3000    | 3000    |  |  |  |
| Enhanced Outreach   | 720                      | 1440    | 1440    |  |  |  |
| One (1) unit of service = one (1) hour of service provision |                          |         |         |  |  |  |

#### VIII. Outcome Objectives

# **Community Services**

- 1. Consumers receive the services and/or activities they need from the agency. Target: 80%
- 2. Consumers who participate in physical activity programming report a positive impact on their health. Target: 80%
- 3. Consumers who received social services or translation assistance, or participated in an educational program, report the services helped to improve their lives. Target: 80%
- 4. Consumers report an increase in their socialization opportunities and interaction with others. Target: 80%

Based on an annual satisfaction survey created by DAS OCP and with a sample size of at least 35% of the annual unduplicated consumers.

# IX. Reporting and Other Requirements

- Grantee will enroll eligible consumers into the program funded through this grant agreement by entering the consumer data obtained from consumers, using the DAS OCP approved intake form, into the CA-GetCare database in accordance to DAS OCP policy memorandum.
- 2. Grantee will enter into the CA-GetCare Service Unit section all service objectives by the 5th working day of the month for the preceding month.
- 3. Grantee will enter monthly reports and metrics into the CARBON database system by the 15th of the following month that includes the following information:
  - Number of unduplicated consumers served
  - Number and type of service units provided
- 4. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and Contracts Department staff.
- 5. Grantee will submit response rates and aggregated data from the annual participant survey to OCP staff by March 15th of each grant year or on a mutually agreed upon date between DAS OCP and the grantee.
- 6. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month.
- 7. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31<sup>st</sup> of each grant year. The grantee must submit the report in the CARBON system.
- 8. Grantee shall develop and deliver ad hoc reports as requested by SF-HSA, DAS, and OCP.
- 9. Grantee shall develop and deliver a bi-annual summary report of SOGI data collected as requested by SF-HSA, DAS, and OCP. The due dates for submitting the bi-annual summary reports are January 10<sup>th</sup> (June-December data) and July 10<sup>th</sup> (January-June data).
- 10. Grantee will maintain an updated site chart, using the DAS OCP approved form, with details about the program.
- 11. Grantee program staff will complete an Elder Abuse Mandated Reporter Training and the California Department of Aging (CDA) Security Awareness Training on an annual basis. The grantee will maintain evidence of staff completion of these trainings.
- 12. Grantee shall be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules to the extent applicable and to take all reasonable efforts to implement HIPAA requirements.
- 13. Grantee will develop a grievance policy consistent with DAS OCP policy memorandum.
- 14. For assistance with reporting and contract requirements, please contact:

Tiyana Coleman
Program Analyst
DAS OCP
<u>Tiyana.Coleman@sfgov.org</u>
and

Steve Kim Contract Manager HSA OCM Steve.Kim@sfgov.org

# X. Monitoring Activities

- Program Monitoring: Program monitoring will include review of compliance to specific program standards or requirements; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA-GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the Elder Abuse Reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training; review of program operation, which includes a review of a written policies and procedures manual of all OCP funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of director list and whether services are provided appropriately according to Sections VI and VII, the log of service units which are based on the hours of scheduled activities; sign-in sheets of consumers who participated in each activity; documentation that shows reported units of service are based on scheduled activities at the site, not activities that are always available at the facility such as cards or pool, translation and social services are based on staff hours.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

Appendix B-2, Page 1 HUMAN SERVICES AGENCY BUDGET SUMMARY **BY PROGRAM** Name Term **Bernal Heights Neighborhood Center** Jan 2021 - Jun 2023 (Check One) New \_\_\_\_ Renewal \_\_\_\_ Modification X If modification, Effective Date of Mod. 7/1/2022 No. of Mod. 2 Program: Community Services - Excelsion Budget Reference Page No.(s) Actual Actual Current Modification Revised Revised 1/1/21 - 6/30/21 7/1/21 - 6/30/22 7/1/22 - 6/30/23 7/1/22 - 6/30/23 7/1/22 - 6/30/23 Total Program Term Expenditures Salaries & Benefits \$114,024 \$201,745 \$158,901 \$69,399 \$228,300 \$544,069 (\$14,676 \$300,243 Operating Expenses \$69,880 \$122,837 \$122,202 \$107,526 Subtotal \$183,904 \$324,582 \$281,103 \$54,723 \$335,826 \$844,312 Indirect Percentage (%) 15% 15% 15% 15% 15% 15% Indirect Cost \$27,586 \$48,687 \$42,166 \$8,208 \$50,374 \$126,647 Subcontractor/Capital Expenditure \$211,490 \$373,269 \$323,269 \$62,931 \$386,200 \$970,959 Total Expenditures **HSA Revenues** General Fund \$202,362 \$304,725 \$304,725 \$304,725 \$811,812 CODB FY19/20 \$9,128 \$9,128 \$9,128 \$9,128 \$27,384 CODB FY20/21 & FY21/22 \$9,416 \$9,416 \$9,416 \$18,832 OTO Funds (FY21/22) \$50,000 \$50,000 OTO Funds (FY22/23) \$50,000 \$50,000 \$50,000 CODB FY22/23 \$12,931 \$12,931 \$12,931 Total HSA Revenue \$211,490 \$373,269 \$323,269 \$62,931 \$386,200 \$970,959 Other Revenues \$211,490 TOTAL DAS AND NON DAS REVENUE \$373,269 \$323,269 \$62,931 \$386,200 \$970,959 Full Time Equivalent (FTE)

1

Telephone No.:

Appendix B-2
Bernal Heights Neighborhood Center- Excelsior

Prepared by:

HSA #1

HSA-CO Review Signature:

10/5/2022

Program: Community Services - Excelsior

(Same as Line 11 on HSA #1)

# Salaries & Benefits Detail

|                                      | Agency                                | Totals    | HSA P                                | rogram       |                 |                   | DAS budge          | eted salary  |                    |           |
|--------------------------------------|---------------------------------------|-----------|--------------------------------------|--------------|-----------------|-------------------|--------------------|--------------|--------------------|-----------|
| Position                             | Annual Full<br>Time Salary for<br>FTE | Total FTE | % FTE funded<br>by HSA<br>(Max 100%) | Adjusted FTE | Actual FY 20/21 | Actual<br>FY21/22 | Current<br>FY22/23 | Modification | Revised<br>FY22/23 | Total     |
| Director of Program:                 | \$80,000                              | 1.00      | 100.00%                              | 0.08         | \$3,200         | \$21,800          | \$21,800           | (\$7,000)    | \$14,800           | \$39,800  |
| Asst. Program Director: S. Won       | \$63,440                              | 1.00      | 100.00%                              | 0.70         | \$22,204        |                   |                    |              |                    | \$22,204  |
| Senior Program Manager:              | \$52,000                              | 1.00      | 100.00%                              | 1.00         | \$31,200        | \$38,340          | \$38,340           | \$2,620      | \$40,960           | \$110,500 |
| Social Services Coordinator: Z. Peng | \$47,840                              | 1.00      | 100.00%                              | 0.63         | \$14,950        | \$31,980          | \$31,980           | \$1,820      | \$33,800           | \$80,730  |
| Senior Program Assistant:            | \$41,600                              | 1.00      | 100.00%                              | 0.50         | \$10,400        | \$22,880          | \$22,880           | \$5,720      | \$28,600           | \$61,880  |
| Outreach Coordinator: G. Reyes       | \$47,840                              | 1.00      | 100.00%                              | 1.00         | \$2,369         |                   |                    |              |                    | \$2,369   |
| Outreach Coordinator: C. Aleman      |                                       | 0.50      | 100.00%                              | 0.50         | \$4,784         | \$23,920          |                    |              |                    | \$28,704  |
| Admin & Activity Assistant           |                                       |           |                                      | 0.00         |                 | \$22,800          |                    | \$28,600     | \$28,600           | \$51,400  |
| Admin & Activity Assistant           |                                       |           |                                      | 0.00         |                 |                   |                    | \$35,880     | \$35,880           | \$35,880  |
|                                      |                                       |           |                                      | 0.00         |                 |                   |                    |              |                    |           |
| Totals                               | \$332,720                             | 6.50      | 700.00%                              | 4.41         | \$89,107        | \$161,720         | \$115,000          | \$67,640     | \$182,640          | \$433,467 |
| Fringe Benefits Rate                 | 24.75%                                |           |                                      |              |                 |                   |                    |              |                    |           |
| Employee Fringe Benefits             | \$82,348                              |           |                                      |              | \$24,917        | \$40,025          | \$43,901           | \$1,759      | \$45,660           | \$110,602 |
|                                      |                                       |           |                                      |              |                 |                   |                    |              |                    |           |
| Total Salaries and Benefits          | \$415,068                             |           |                                      |              | \$114,024       | \$201,745         | \$158,901          | \$69,399     | \$228,300          | \$544,069 |
| HSA #2                               |                                       |           |                                      |              |                 |                   |                    |              |                    | 10/5/2022 |

Appendix B-2, Page 2

| Program: Community Services - Excelsior      |                          |           |           |              | App       | endix B-2, Page 3 |  |  |  |
|--|--------------------------|-----------|-----------|--------------|-----------|-------------------|--|--|--|
| (Same as Line 11 on HSA #1)                  |                          |           |           |              |           |                   |  |  |  |
|  |                          |           |           |              |           |                   |  |  |  |
|  | Operating Expense Detail |           |           |              |           |                   |  |  |  |
|  | Actual                   | Actual    | Current   | Modification | Revised   | Revised           |  |  |  |
|  | 1/1/21 - 6/30/21         | FY21/22   | FY22/23   | FY22/23      | FY22/23   | Total             |  |  |  |
| Expenditure Category                         |                          |           |           |              |           |                   |  |  |  |
| Rental of Property                           | \$20,764                 | \$41,528  | \$41,528  | (\$12,968)   | \$28,560  | \$90,852          |  |  |  |
| Utilities (Elec, Water, Gas, Phone, Garbage) | \$5,000                  | \$8,240   | \$8,240   | \$760        | \$9,000   | \$22,240          |  |  |  |
| Office Supplies, Postage                     | \$1,000                  | \$17,288  | \$15,350  | \$1,938      | \$17,288  | \$35,576          |  |  |  |
| Building Maintenance Supplies and Repair     | \$7,500                  | \$6,380   | \$6,380   |              | \$6,380   | \$20,260          |  |  |  |
| Printing and Reproduction                    | \$500                    | \$1,000   | \$1,000   | _            | \$1,000   | \$2,500           |  |  |  |
| Insurance                                    | \$1,320                  | \$2,640   | \$2,640   | \$3,000      | \$5,640   | \$9,600           |  |  |  |
| Staff Training                               | \$500                    | \$2,250   | \$2,250   |              | \$2,250   | \$5,000           |  |  |  |
| Staff Travel-(Local & Out of Town)           | \$3,000                  | \$5,388   | \$5,388   |              | \$5,388   | \$13,776          |  |  |  |
| Rental of Equipment                          | \$870                    | \$1,200   | \$1,200   |              | \$1,200   | \$3,270           |  |  |  |
| <u>Consultant</u>                            |                          |           |           |              |           |                   |  |  |  |
|  |                          |           |           |              |           |                   |  |  |  |
|  |                          |           |           |              |           |                   |  |  |  |
| <u>Other</u>                                 |                          |           |           |              |           |                   |  |  |  |
| Program expenses for                         |                          |           |           |              |           |                   |  |  |  |
| activities, food, arts, crafts               | \$29,426                 | \$36,923  | \$38,226  | (\$7,406)    | \$30,820  | \$97,169          |  |  |  |
|  |                          |           |           |              |           |                   |  |  |  |
| <u> </u>                                     |                          |           |           |              |           |                   |  |  |  |
| Total Operating Expenses                     | \$69,880                 | \$122,837 | \$122,202 | (\$14,676)   | \$107,526 | \$300,243         |  |  |  |

# Appendix A-3 - Services to be Provided FELTON INSTITUTE

#### **Community Services**

January 1, 2021 to June 30, 2023

**Modification: October 5, 2022** 

# I. Purpose

The purpose of this grant is to provide Community Services programming for older adults and adults with disabilities in the City and County of San Francisco through site based Community centers. The programming will maintain or improve the well-being of older adults and adults with disabilities by providing activities and services designed to support individuals to live independently in their own homes and communities, reduce social isolation, and serve as an access point for other home and community-based services.

#### II. Definitions

| Adult with a Disability         | A person 18 years of age or older living with a disability  |
|---------------------------------|---|
| At Risk of Institutionalization | To be considered at risk of institutionalization, a person must have, at a minimum, one of the following:  1) functional impairment in a minimum of two Activities of Daily Living (ADL): eating, dressing, transfer, bathing, toileting, and grooming; or 2) a medical condition to the extent requiring the level of care that would be provided in a nursing facility; or 3) be unable to manage his/her own affairs due to emotional and/or cognitive impairment, evidenced by functional impairment in a minimum of three Instrumental Activities of Daily Living (IADLs): preparing meals, managing money, shopping for groceries or personal items, performing housework, using a telephone. |
| CA-GetCare                      | A web-based application that provides specific functionalities for contracted agencies to use to perform consumer intake/assessment/enrollment, record service objectives, run reports, etc.  |
| CARBON                          | Contracts Administration, Reporting and Billing On Line System  |
| City                            | City and County of San Francisco, a municipal corporation.  |
| DAS                             | Department of Disability and Aging Services   |

Appendix A-3

| Disability                                  | Mental, cognitive and/or physical impairments, including hearing and visual impairments, that result in substantial functional limitations in one (1) or more of the following areas of major life activity: self-care, receptive and expressive language, learning, mobility, and self-direction, capacity for independent living, economic self-sufficiency, cognitive functioning, and emotional adjustment. Source: California Code of Regulations Title 22, Sec. 7630  |
|---|---|
| Frail                                       | An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or others. Source: California Code of Regulations Title 22, Sec. 7119 |
| Grantee                                     | Bernal Heights Neighborhood Center – Cortland   |
| Higher Learning<br>Classes                  | College level classes that are taught by instructors with advanced degrees and teaching experience in the field of study. Higher learning classes were originally part of City College of San Francisco's Older Adults program. Classes are provided at community service centers throughout the City and supplement traditional Community Services programming.  |
| LGBTQ+                                      | An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary.  |
| Limited English-<br>Speaking<br>Proficiency | Any person who does not speak English well or is otherwise unable to communicate effectively in English because English is not the person's primary language.   |
| Low Income                                  | Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services. This is only to be used by consumers to self-identify their income status, not to be used as a means test to qualify for the program.  |

| Minority                       | An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulations Title 22, Sec. 7130. |
|--------------------------------|---|
| ОСР                            | Office of Community Partnerships  |
| OCM                            | Office of Contract Management, San Francisco Human Services Agency.   |
| Older Adult                    | Person who is 60 years or older, used interchangeably with "senior"   |
| Senior                         | Person who is 60 years or older, used interchangeably with "older adult"  |
| SF-HSA                         | Human Services Agency of the City and County of San Francisco.  |
| Social Services                | Service units are captured by providing one-to-one assistance for individuals to enable them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, and emotional support by phone or in person.  |
| SOGI                           | Sexual Orientation and Gender Identity; <i>Ordinance No. 159-16</i> amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve ( <i>Chapter 104, Sections 104.1 through 104.9.</i> )  |
| Unit of Service                | Defined as one hour of service  |
| Unduplicated<br>Consumer (UDC) | An individual who participates in Community Services and the grantee reflects consumer participation in CA-GetCare through enrollment.  |

#### **III.** Target Population

The target population is older adults living in the City and County of San Francisco. Services shall be designed to engage one or more of the following target populations, which have been identified as demonstrating the greatest economic and social need:

- 1. Persons with low income
- 2. Persons who are socially isolated
- 3. Persons with limited English-speaking proficiency
- 4. Persons from communities of color
- 5. Persons who identify as LGBTQ+
- 6. Persons at risk of institutionalization

# IV. Eligibility for Services

To be eligible for services, clients must be:

- 1) An older adult aged 60 years or older or
- 2) An adult with a disability, aged 18-59 and
- 3) A resident of San Francisco and
- 4) In need of Community Services

#### V. Location and Time of Services

The grantee will provide Community Services programming in the City and County of San Francisco. The details of the sites and operation hours are located in the site chart.

#### VI. Description of Services and Program Requirements

- 1. Grantee will provide Community Services programming for older adults and adults with disabilities. Community Services programming shall consist of activities and services that focus on the physical, social, psychological, economic, educational, recreational, and/or creative needs of older adults and adults with disabilities. Activities and services may be provided in the grantee's community center, in the community, via telephone, virtually over the internet, and through other effective means of communication and connection. There are four categories of Community Services programming:
  - i. Activity Scheduling: Activities may include educational presentations, workshops, trainings, cultural events, food bag programs, social events, exercise classes, arts and crafts classes, discussion groups, sports activities, support groups, field trips, and any other group activity that brings people together for education or wellness purposes, provides opportunities for connection with other participants, and that help participants maintain or enhance their level of functioning
  - ii. <u>Translation:</u> Translation assistance provided to consumers that cannot

- speak/read English. Translation may also include the use of American Sign Language, braille, or teleprompting. Services may include translation for an individual, such as translation of forms, letters, applications, or phone calls, and may also include written translation from English of monthly activity calendars, flyers, and verbal translation for group announcements or presentations.
- iii. <u>Social Services</u>: The provision of one-to-one assistance to individuals that enables them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, medical escort services, and emotional support by phone or in person.
- iv. Enhanced Outreach: While there is an expectation that community centers will do outreach within their existing budgets to reach their target populations, some agencies may decide to propose more formal outreach plans or a specific campaign to address access barriers in the community. Examples of this may include working with a community collaborative group, designing and implementing an outreach plan for an underserved area, problem-solving certain barriers to service, i.e., safety issues, transportation needs, etc. Enhanced outreach efforts must receive prior review and approval from DAS OCP before commencing.

#### Enhanced outreach efforts under this specific grant:

The Outreach and Wellness Coordinator, will conduct wellness calls to existing and past consumers who haven't returned or received services this fiscal year. They will assist with COVID-19 friendly wellness outreach and education about the program and visit housing sites to support existing activities/deliveries.

- 2. Grantee will ensure that service offerings in the four categories of Community Services are designed to:
  - i. Provide quality services that attain a high satisfaction level from participants.
  - ii. Provide services that meet the needs of individual participants.
  - iii. Provide physical activities that may improve the health of participants.
  - iv. Increase access to information and educational materials that help enable individual consumers to maximize independence while living in the community.
  - v. Provide activities to increase socialization opportunities for individual consumers
- 3. Grantee will develop and maintain policies and procedures that align with city, state, and local regulatory agencies, including the DAS OCP policy memoranda.
- 4. Grantee will administer an annual consumer satisfaction survey using a survey tool approved by DAS OCP. The grantee will share the survey results with DAS OCP by March 15<sup>th</sup> each grant year or on a mutually agreed upon date between DAS OCP and the grantee. At minimum, the consumer response rate shall be at least 35% of the annual unduplicated consumers.
- 5. Grantee will ensure adequate and culturally competent staffing to administer the program, deliver quality services to meet the needs of the consumer, and adhere to all program standards.

- 6. Grantee will ensure that units of service provided are tracked and distinguishable.
- 7. Grantee will attend in-service trainings and meetings coordinated and provided by DAS OCP, and share the information with their staff and volunteers as needed.
- 8. Grantee shall follow guidance or instructions from the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments related to the provision of services in the community. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. The grantee shall follow the requirements with the intent to maximize the health and safety of their staff and clients receiving services.

# VII. Service Objectives

Grantee will enroll at minimum the number of unduplicated consumers and provide the units of service detailed in Table A below:

| Table A- Community Services  | 01/01/2021-<br>6/30/2021 | FY21/22          | FY22/23 |
|------------------------------|--------------------------|------------------|---------|
| Unduplicated Consumers (UDC) | 108                      | 216              | 288     |
| Activity Scheduling          | 414                      | 828              | 1104    |
| Translation Services         | 113                      | 225              | 300     |
| Social Services              | 75                       | 150              | 200     |
| Enhanced Outreach            | 65                       | 130              | 173     |
| One (1) unit of service =    | = one (1) hour of        | f service provis | ion     |

#### **VIII.** Outcome Objectives

#### Community Services

- 1. Consumers receive the services and/or activities they need from the agency. Target: 80%
- 2. Consumers who participate in physical activity programming report a positive impact on their health. Target: 80%
- 3. Consumers who received social services or translation assistance, or participated in an educational program, report the services helped to improve their lives. Target: 80%
- 4. Consumers report an increase in their socialization opportunities and interaction with others. Target: 80%

Based on an annual satisfaction survey created by DAS OCP and with a sample size of at least 35% of the annual unduplicated consumers.

# IX. Reporting and Other Requirements

- Grantee will enroll eligible consumers into the program funded through this grant agreement by entering the consumer data obtained from consumers, using the DAS OCP approved intake form, into the CA-GetCare database in accordance to DAS OCP policy memorandum.
- 2. Grantee will enter into the CA-GetCare Service Unit section all service objectives by the 5th working day of the month for the preceding month.
- 3. Grantee will enter monthly reports and metrics into the CARBON database system by the 15th of the following month that includes the following information:
  - Number of unduplicated consumers served
  - Number and type of service units provided
- 4. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and Contracts Department staff.
- 5. Grantee will submit response rates and aggregated data from the annual participant survey to OCP staff by March 15th of each grant year or on a mutually agreed upon date between DAS OCP and the grantee.
- 6. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month.
- 7. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31<sup>st</sup> of each grant year. The grantee must submit the report in the CARBON system.
- 8. Grantee shall develop and deliver ad hoc reports as requested by SF-HSA, DAS, and OCP.
- 9. Grantee shall develop and deliver a bi-annual summary report of SOGI data collected as requested by SF-HSA, DAS, and OCP. The due dates for submitting the bi-annual summary reports are January 10<sup>th</sup> (June-December data) and July 10<sup>th</sup> (January-June data).
- 10. Grantee will maintain an updated site chart, using the DAS OCP approved form, with details about the program.
- 11. Grantee program staff will complete an Elder Abuse Mandated Reporter Training and the California Department of Aging (CDA) Security Awareness Training on an annual basis. The grantee will maintain evidence of staff completion of these trainings.
- 12. Grantee shall be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules to the extent applicable and to take all reasonable efforts to implement HIPAA requirements.
- 13. Grantee will develop a grievance policy consistent with DAS OCP policy memorandum.
- 14. For assistance with reporting and contract requirements, please contact:

Tiyana Coleman Program Analyst DAS OCP Tiyana.Coleman@sfgov.org

and

Rocio Duenas Contract Manager HSA OCM

rocio.duenas@sfgov.org

# X. Monitoring Activities

- Program Monitoring: Program monitoring will include review of compliance to A. specific program standards or requirements; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA-GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the Elder Abuse Reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training; review of program operation, which includes a review of a written policies and procedures manual of all OCP funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of director list and whether services are provided appropriately according to Sections VI and VII, the log of service units which are based on the hours of scheduled activities; sign-in sheets of consumers who participated in each activity; documentation that shows reported units of service are based on scheduled activities at the site, not activities that are always available at the facility such as cards or pool, translation and social services are based on staff hours.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

| App | end | lix E | 3-3, | Page | 1 |
|-----|-----|-------|------|------|---|
|     |     |       |      |      |   |

Document Date: 10/5/2022

# HUMAN SERVICES AGENCY BUDGET SUMMARY BY PROGRAM

| Name: Felton Institute  |                                   |                        | Term:                  |                                  |                             |                                   |  |  |  |
|---|-----------------------------------|------------------------|------------------------|----------------------------------|-----------------------------|-----------------------------------|--|--|--|
|   |                                   |                        |                        | January 1, 2021                  | - June 30, 2023             |                                   |  |  |  |
| (Check One) New Renewal   | Modificati                        | on <u>X</u>            |                        |                                  |                             |                                   |  |  |  |
| If modification, Effective Date of Mod. 7   | 7/1/22 No. of N                   | /lod. 3                |                        |                                  |                             |                                   |  |  |  |
| Program: Community Services   |                                   |                        |                        |                                  |                             |                                   |  |  |  |
| Budget Reference Page No.(s)  | T                                 |                        |                        |                                  |                             |                                   |  |  |  |
| Program Term  | 1/1/21-6/30/21                    | 7/1/21-6/30/22         | 7/1/22 - 6/30/23       | Modification<br>7/1/22 - 6/30/23 | REVISED<br>7/1/22 - 6/30/23 | Total<br>1/1/21-6/30/23           |  |  |  |
| Expenditures  |                                   |                        |                        |                                  |                             |                                   |  |  |  |
| Salaries & Benefits   | \$67,646                          | \$109,742              | \$89,872               | \$17,599                         | \$107,471                   | \$284,859                         |  |  |  |
| Operating Expenses  | \$13,145                          | \$27,053               | \$25,185               | \$6,228                          | \$31,413                    | \$71,611                          |  |  |  |
| Subtotal  | \$80,791                          | \$136,795              | \$115,057              | \$23,827                         | \$138,884                   | \$356,470                         |  |  |  |
| Indirect Percentage (%)   | 15%                               | 15%                    | 15%                    | 15%                              | 15%                         | 15%                               |  |  |  |
| Indirect Cost   | \$12,118                          | \$20,520               | \$17,258               | \$3,575                          | \$20,833                    | \$53,471                          |  |  |  |
| Subcontractor/Capital Expenditure   | \$43,813                          | \$41,275               | \$41,275               | \$31,542                         | \$72,817                    | \$157,905                         |  |  |  |
| Total Expenditures  | \$136,722                         | \$198,590              | \$173,590              | \$58,944                         | \$232,534                   | \$567,846                         |  |  |  |
| HSA Revenues General Funds Federal Funds  Total HSA Revenue  Other Revenues         | \$129,222<br>\$7,500<br>\$136,722 | \$198,590<br>\$198,590 | \$173,590<br>\$173,590 | \$58,944<br>\$58,944             | \$232,534<br>\$232,534      | \$560,346<br>\$7,500<br>\$567,846 |  |  |  |
| TOTAL DAS AND NON DAS REVENUE  Full Time Equivalent (FTE)  Prepared by: Ray Mallett | \$136,722                         | \$198,590              | \$173,590              | \$58,944                         | \$232,534                   | \$567,846                         |  |  |  |
| HSA-CO Review Signature:  |                                   |                        |                        |                                  | _                           |                                   |  |  |  |
| HSA #1  |                                   |                        |                        |                                  |                             | 10/5/2022                         |  |  |  |

Program: Community Services (Same as Line 11 on HSA #1)

Appendix B-3, Page 2

Document Date: 10/5/2022

#### Salaries & Benefits Detail

|                                   | Agency To                          | tals      | HSA Pr                               |                 |                |                | DAS bu           | DAS budgeted salary           |                           |                         |  |
|-----------------------------------|------------------------------------|-----------|--------------------------------------|-----------------|----------------|----------------|------------------|-------------------------------|---------------------------|-------------------------|--|
| Position                          | Annual Full Time<br>Salary for FTE | Total FTE | % FTE funded<br>by HSA<br>(Max 100%) | Adjusted<br>FTE | 1/1/21-6/30/21 | 7/1/21-6/30/22 | 7/1/22 - 6/30/23 | Modification 7/1/22 - 6/30/23 | REVISED<br>7/1/22-6/30/23 | Total<br>1/1/21-6/30/23 |  |
| Program Manager                   | \$70,000                           | 1.00      | 14%                                  | 0.14            | \$15,330       | \$11,454       | \$11,454         | \$1,904                       | \$13,358                  | \$40,142                |  |
| Activities Supervisor             | \$50,000                           | 1.00      | 100%                                 | 1.00            | \$28,500       | \$54,872       | \$54,872         | \$5,000                       | \$59,872                  | \$143,244               |  |
| Senior Division Director          | \$155,000                          | 1.00      | 2%                                   | 0.02            | \$4,503        | \$2,806        | \$2,806          | \$634                         | \$3,440                   | \$10,749                |  |
| Tech-Squad Program Coordinator    | \$55,000                           | 1.00      | 11%                                  | 0.11            | \$3,702        |                |                  | \$6,000                       | \$6,000                   | \$9,702                 |  |
| Community Liaison D1 Resident     | \$48,925                           | 1.00      | 20%                                  | 0.20            |                | \$9,785        |                  |                               |                           | \$9,785                 |  |
| Program Coordinator/Chinese lang. | \$55,000                           | 1.00      | 10%                                  | 0.10            |                | \$5,500        |                  |                               |                           | \$5,500                 |  |
|                                   |                                    |           |                                      |                 |                |                |                  |                               |                           |                         |  |
| Totals                            | \$433,925                          | 6.00      | 156.28%                              | 1.56            | \$52,035       | \$84,417       | \$69,132         | \$13,538                      | \$82,670                  | \$219,122               |  |
| Fringe Benefits Rate              | 30.00%                             |           |                                      |                 |                |                |                  |                               |                           |                         |  |
| Employee Fringe Benefits          | \$130,178                          |           |                                      |                 | \$15,611       | \$25,325       | \$20,740         | \$4,061                       | \$24,801                  | \$65,737                |  |
| Total Salaries and Benefits       | \$564,103                          |           |                                      |                 | \$67,646       | \$109,742      | \$89,872         | \$17,599                      | \$107,471                 | \$284,859               |  |
| HSA #2                            |                                    |           |                                      |                 | 5/14/21        |                |                  |                               |                           | 10/5/2022               |  |

Program: Community Services

Appendix B-3, Page 3
(Same as Line 11 on HSA #1)

Document Date: 10/5/2022

## Operating Expense Detail

|  |                |                |                  | Modification     | REVISED        | Total          |
|--|----------------|----------------|------------------|------------------|----------------|----------------|
|  | 1/1/21-6/30/21 | 7/1/21-6/30/22 | 7/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | 7/1/22-6/30/23 | 1/1/21-6/30/23 |
| Expenditure Category                         |                |                |                  |                  |                |                |
| Rental of Property                           | \$4,200        | \$8,400        | \$8,400          |                  | \$8,400        | \$21,000       |
| Utilities (Elec, Water, Gas, Phone, Garbage) | \$2,600        | \$8,185        | \$12,000         | (\$1,200)        | \$10,800       | \$21,585       |
| Office Supplies, Postage                     | \$1,220        | \$2,000        | \$2,000          | \$700            | \$2,700        | \$5,920        |
| Building Maintenance Supplies and Repair     |                |                |                  |                  |                |                |
| Printing and Reproduction                    | \$368          | \$1,868        |                  | \$1,000          | \$1,000        | \$3,236        |
| Insurance                                    | \$975          | \$800          | \$798            | \$402            | \$1,200        | \$2,975        |
| Staff Training                               |                |                |                  |                  |                |                |
| Staff Travel-(Local & Out of Town)           | \$182          | \$400          | \$364            | \$336            | \$700          | \$1,282        |
| Rental of Equipment                          |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
| Consultant                                   |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
| <u>Other</u>                                 |                |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
| Activities Supplies and Program Expenses     | \$3,600        | \$5,400        | \$1,623          | \$4,990          | \$6,613        | \$15,613       |
|  |                |                |                  |                  |                |                |
|  | _              |                |                  |                  |                |                |
|  | _              |                |                  |                  |                |                |
|  | _              |                |                  |                  |                |                |
|  |                |                |                  |                  |                |                |
|  |                | <b>AA</b> - 6  |                  |                  |                | <b></b>        |
| Total Operating Expenses                     | \$13,145       | \$27,053       | \$25,185         | \$6,228          | \$31,413       | \$71,611       |
| 110.4 #0                                     |                |                |                  |                  |                |                |
| HSA #3                                       |                |                |                  |                  |                | 10/5/2022      |

Program: Community Services

Appendix B-3, Page 4
(Same as Line 11 on HSA #1)

Document Date: 10/5/2022

## ubcontractor & Capital Expenditure Detail

| Subcontractor Expenditure                      | 1/1/21-6/30/21 | 7/1/21 - 6/30/22 | 7/1/22 - 6/30/23 | Modification 7/1/22 - 6/30/23    | REVISED<br>7/1/22-6/30/23 | Total<br>1/1/21-6/30/23 |
|--|----------------|------------------|------------------|----------------------------------|---------------------------|-------------------------|
| Asian Pacific American Community Center        | \$20,638       | \$41,275         | \$41,275         | \$3,302                          | \$44,577                  | \$106,490               |
| ESL teacher                                    | \$9,555        |                  |                  | \$28,240                         | \$28,240                  | \$37,795                |
| Total Subcontractor Expenditure                | \$30,193       | \$41,275         | \$41,275         | \$31,542                         | \$72,817                  | \$144,285               |
| ·  | . ,            |                  |                  | Modification                     | REVISED                   | Total                   |
| Equipment (Qty)                                | 1/1/21-6/30/21 | 7/1/21 - 6/30/22 | 7/1/22 - 6/30/23 | 7/1/22 - 6/30/23                 | 7/1/22-6/30/23            | 1/1/21-6/30/23          |
| Equipment purchases for Internet access for se | \$700          |                  |                  |                                  |                           | \$700                   |
| 14 iPads                                       | \$4,900        |                  |                  |                                  |                           | \$4,900                 |
| 14 Samsung Galaxy Tablet                       | \$3,500        |                  |                  |                                  |                           | \$3,500                 |
| Macpro laptop                                  | \$1,420        |                  |                  |                                  |                           | \$1,420                 |
| Electric piano                                 | \$3,100        |                  |                  |                                  |                           | \$3,100                 |
| Total Equipment Cost                           | \$13,620       |                  |                  |                                  |                           | \$13,620                |
| Remodeling                                     | 1/1/21-6/30/21 | 7/1/21 - 6/30/22 | 7/1/22 - 6/30/23 | Modification<br>7/1/22 - 6/30/23 | REVISED<br>7/1/22-6/30/23 | Total<br>1/1/21-6/30/23 |
|  |                |                  |                  |                                  |                           |                         |
| Total Remodeling Cost                          |                |                  |                  |                                  |                           |                         |
| Total Capital Expenditure                      | \$43,813       | \$41,275         | \$41,275         | \$31,542                         | \$72,817                  | \$157,90                |

HSA #4

10/5/2022

# Appendix A-1 - Services to be Provided YMCA SAN FRANCISCO - PARKMERCED

#### **Community Services**

January 1, 2021 to June 30, 2023

**Modification: October 5, 2022** 

## I. Purpose

The purpose of this grant is to provide Community Services programming for older adults and adults with disabilities in the City and County of San Francisco through site based Community centers. The programming will maintain or improve the well-being of older adults and adults with disabilities by providing activities and services designed to support individuals to live independently in their own homes and communities, reduce social isolation, and serve as an access point for other home and community-based services.

#### **II.** Definitions

| Adult with a<br>Disability      | A person 18 years of age or older living with a disability  |
|---------------------------------|---|
| At Risk of Institutionalization | To be considered at risk of institutionalization, a person must have, at a minimum, one of the following:  1) functional impairment in a minimum of two Activities of Daily Living (ADL): eating, dressing, transfer, bathing, toileting, and grooming; or  2) a medical condition to the extent requiring the level of care that would be provided in a nursing facility; or  3) be unable to manage his/her own affairs due to emotional and/or cognitive impairment, evidenced by functional impairment in a minimum of three Instrumental Activities of Daily Living (IADLs): preparing meals, managing money, shopping for groceries or personal items, performing housework, using a telephone. |
| CA-GetCare                      | A web-based application that provides specific functionalities for contracted agencies to use to perform consumer intake/assessment/enrollment, record service objectives, run reports, etc.  |
| CARBON                          | Contracts Administration, Reporting and Billing On Line System  |
| City                            | City and County of San Francisco, a municipal corporation.  |
| DAS                             | Department of Disability and Aging Services   |

| Disability                                  | Mental, cognitive and/or physical impairments, including hearing and visual impairments, that result in substantial functional limitations in one (1) or more of the following areas of major life activity: self-care, receptive and expressive language, learning, mobility, and self-direction, capacity for independent living, economic self-sufficiency, cognitive functioning, and emotional adjustment. Source: California Code of Regulations Title 22, Sec. 7630  |
|---|---|
| Frail                                       | An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or others. Source: California Code of Regulations Title 22, Sec. 7119 |
| Grantee                                     | YMCA San Francisco - Parkmerced   |
| Higher Learning<br>Classes                  | College level classes that are taught by instructors with advanced degrees and teaching experience in the field of study. Higher learning classes were originally part of City College of San Francisco's Older Adults program. Classes are provided at community service centers throughout the City and supplement traditional Community Services programming.  |
| LGBTQ+                                      | An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary.  |
| Limited English-<br>Speaking<br>Proficiency | Any person who does not speak English well or is otherwise unable to communicate effectively in English because English is not the person's primary language.   |
| Low Income                                  | Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services. This is only to be used by consumers to self-identify their income status, not to be used as a means test to qualify for the program.  |

| Minority                       | An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulations Title 22, Sec. 7130. |
|--------------------------------|---|
| ОСР                            | Office of Community Partnerships  |
| OCM                            | Office of Contract Management, San Francisco Human Services Agency.   |
| Older Adult                    | Person who is 60 years or older, used interchangeably with "senior"   |
| Senior                         | Person who is 60 years or older, used interchangeably with "older adult"  |
| SF-HSA                         | Human Services Agency of the City and County of San Francisco.  |
| Social Services                | Service units are captured by providing one-to-one assistance for individuals to enable them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, and emotional support by phone or in person.  |
| SOGI                           | Sexual Orientation and Gender Identity; <i>Ordinance No. 159-16</i> amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve ( <i>Chapter 104, Sections 104.1 through 104.9.</i> )  |
| Unit of Service                | Defined as one hour of service  |
| Unduplicated<br>Consumer (UDC) | An individual who participates in Community Services and the grantee reflects consumer participation in CA-GetCare through enrollment.  |

#### **III.** Target Population

The target population is older adults living in the City and County of San Francisco. Services shall be designed to engage one or more of the following target populations, which have been identified as demonstrating the greatest economic and social need:

- 1. Persons with low income
- 2. Persons who are socially isolated
- 3. Persons with limited English-speaking proficiency
- 4. Persons from communities of color
- 5. Persons who identify as LGBTQ+
- 6. Persons at risk of institutionalization

## IV. Eligibility for Services

To be eligible for services, clients must be:

- 1) An older adult aged 60 years or older or
- 2) An adult with a disability, aged 18-59 and
- 3) A resident of San Francisco and
- 4) In need of Community Services

#### V. Location and Time of Services

The grantee will provide Community Services programming in the City and County of San Francisco. The details of the sites and operation hours are located in the site chart.

#### VI. Description of Services and Program Requirements

- 1. Grantee will provide Community Services programming for older adults and adults with disabilities. Community Services programming shall consist of activities and services that focus on the physical, social, psychological, economic, educational, recreational, and/or creative needs of older adults and adults with disabilities. Activities and services may be provided in the grantee's community center, in the community, via telephone, virtually over the internet, and through other effective means of communication and connection. There are four categories of Community Services programming:
  - i. Activity Scheduling: Activities may include educational presentations, workshops, trainings, cultural events, food bag programs, social events, exercise classes, arts and crafts classes, discussion groups, sports activities, support groups, field trips, and any other group activity that brings people together for education or wellness purposes, provides opportunities for connection with other participants, and that help participants maintain or enhance their level of functioning
  - ii. <u>Translation:</u> Translation assistance provided to consumers that cannot

- speak/read English. Translation may also include the use of American Sign Language, braille, or teleprompting. Services may include translation for an individual, such as translation of forms, letters, applications, or phone calls, and may also include written translation from English of monthly activity calendars, flyers, and verbal translation for group announcements or presentations.
- iii. <u>Social Services</u>: The provision of one-to-one assistance to individuals that enables them to resolve problems. Assistance may include information and referral, forms/application completion, home visits, medical escort services, and emotional support by phone or in person.
- iv. Enhanced Outreach: While there is an expectation that community centers will do outreach within their existing budgets to reach their target populations, some agencies may decide to propose more formal outreach plans or a specific campaign to address access barriers in the community. Examples of this may include working with a community collaborative group, designing and implementing an outreach plan for an underserved area, problem-solving certain barriers to service, i.e., safety issues, transportation needs, etc. Enhanced outreach efforts must receive prior review and approval from DAS OCP before commencing.

## Enhanced outreach efforts under this specific grant are summarized as follows:

The Parkmerced Senior Program by the Stonestown Family YMCA will conduct flier distribution, tabling at local events, and facilitate word of mouth recommendations by current participating clients. YMCA staff will ensure that flier communications are dropped off at local agencies and locations where older adults congregate (libraries, banks, other community centers, etc.). Staff will attend local farmer's markets which provides a great opportunity to outreach to new older adults who may need our services. Other tools such as Stonestown Family YMCA's website, Parkmerced website and communication outlets, social media (e.g. Facebook, Instagram, and Twitter) and email are also utilized to reach older adults who have access to these platforms.

- 2. Grantee will ensure that service offerings in the four categories of Community Services are designed to:
  - i. Provide quality services that attain a high satisfaction level from participants.
  - ii. Provide services that meet the needs of individual participants.
- iii. Provide physical activities that may improve the health of participants.
- iv. Increase access to information and educational materials that help enable individual consumers to maximize independence while living in the community.
- v. Provide activities to increase socialization opportunities for individual consumers.
- 3. Grantee will develop and maintain policies and procedures that align with city, state, and local regulatory agencies, including the DAS OCP policy memoranda.
- 4. Grantee will administer an annual consumer satisfaction survey using a survey tool approved by DAS OCP. The grantee will share the survey results with DAS OCP by March 15<sup>th</sup> each grant year or on a mutually agreed upon date between DAS OCP and

- the grantee. At minimum, the consumer response rate shall be at least 35% of the annual unduplicated consumers.
- 5. Grantee will ensure adequate and culturally competent staffing to administer the program, deliver quality services to meet the needs of the consumer, and adhere to all program standards.
- 6. Grantee will ensure that units of service provided are tracked and distinguishable.
- 7. Grantee will attend in-service trainings and meetings coordinated and provided by DAS OCP, and share the information with their staff and volunteers as needed.
- 8. Grantee shall follow guidance or instructions from the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments related to the provision of services in the community. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. The grantee shall follow the requirements with the intent to maximize the health and safety of their staff and clients receiving services.

## VII. Service Objectives

Grantee will enroll at minimum the number of unduplicated consumers and provide the units of service detailed in Table A below:

| Table A- Community Services  | 01/01/2021-<br>6/30/2021 | FY21/22          | FY22/23 |
|------------------------------|--------------------------|------------------|---------|
| Unduplicated Consumers (UDC) | 63                       | 125              | 125     |
| Activity Scheduling          | 325                      | 650              | 650     |
| Translation Services         | 38                       | 75               | 75      |
| Social Services              | 50                       | 100              | 100     |
| Enhanced Outreach            | 50                       | 100              | 100     |
| One (1) unit of service =    | one (1) hour of          | f service provis | ion     |

### VIII. Outcome Objectives

#### **Community Services**

- 1. Consumers receive the services and/or activities they need from the agency. Target: 80%
- 2. Consumers who participate in physical activity programming report a positive impact on their health. Target: 80%
- 3. Consumers who received social services or translation assistance, or participated in an educational program, report the services helped to improve their lives. Target: 80%
- 4. Consumers report an increase in their socialization opportunities and interaction with others. Target: 80%

Based on an annual satisfaction survey created by DAS OCP and with a sample size of at least 35% of the annual unduplicated consumers.

### IX. Reporting and Other Requirements

- Grantee will enroll eligible consumers into the program funded through this grant
  agreement by entering the consumer data obtained from consumers, using the DAS
  OCP approved intake form, into the CA-GetCare database in accordance to DAS
  OCP policy memorandum.
- 2. Grantee will enter into the CA-GetCare Service Unit section all service objectives by the 5th working day of the month for the preceding month.
- 3. Grantee will enter monthly reports and metrics into the CARBON database system by the 15th of the following month that includes the following information:
  - Number of unduplicated consumers served
  - Number and type of service units provided
- 4. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and Contracts Department staff.
- 5. Grantee will submit response rates and aggregated data from the annual participant survey to OCP staff by March 15th of each grant year or on a mutually agreed upon date between DAS OCP and the grantee.
- 6. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month.
- 7. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31<sup>st</sup> of each grant year. The grantee must submit the report in the CARBON system.
- 8. Grantee shall develop and deliver ad hoc reports as requested by SF-HSA, DAS, and OCP.
- 9. Grantee shall develop and deliver a bi-annual summary report of SOGI data collected as requested by SF-HSA, DAS, and OCP. The due dates for submitting the bi-annual summary reports are January 10<sup>th</sup> (June-December data) and July 10<sup>th</sup> (January-June data).
- 10. Grantee will maintain an updated site chart, using the DAS OCP approved form, with details about the program.
- 11. Grantee program staff will complete an Elder Abuse Mandated Reporter Training and the California Department of Aging (CDA) Security Awareness Training on an annual basis. The grantee will maintain evidence of staff completion of these trainings.
- 12. Grantee shall be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules to the extent applicable and to take all reasonable efforts to implement HIPAA requirements.
- 13. Grantee will develop a grievance policy consistent with DAS OCP policy memorandum.
- 14. For assistance with reporting and contract requirements, please contact:

Reanna Albert Program Analyst DAS OCP

Contract Manager HSA OCM

Patrick Garcia

Reanna. Albert@sfgov.org

Patrick.Garcia@sfgov.org

## X. Monitoring Activities

- Α. Program Monitoring: Program monitoring will include review of compliance to specific program standards or requirements; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA-GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the Elder Abuse Reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training; review of program operation, which includes a review of a written policies and procedures manual of all OCP funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of director list and whether services are provided appropriately according to Sections VI and VII, the log of service units which are based on the hours of scheduled activities; sign-in sheets of consumers who participated in each activity; documentation that shows reported units of service are based on scheduled activities at the site, not activities that are always available at the facility such as cards or pool, translation and social services are based on staff hours.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

| Appendi  | x B-1, | Page   | 1 |
|----------|--------|--------|---|
| Document | Date:  | 10/5/2 | 2 |

|   | HUMANS           | BY PRO           |                  | JIVIIVIART        |                  |                          |
|---|------------------|------------------|------------------|-------------------|------------------|--------------------------|
| Name<br>YMCA (Parkmerced)                   |                  |                  |                  |                   |                  | Term<br>1/1/21 - 6/30/23 |
| (Check One) New Renewal                     | Modification     | X                |                  |                   |                  |                          |
| If modification, Effective Date of Mod. 7/1 | /2022 No. of Mod | I.#1             |                  |                   |                  |                          |
| Program: Community Services                 |                  |                  |                  |                   |                  |                          |
| Budget Reference Page No.(s)                |                  |                  |                  |                   |                  |                          |
|   |                  |                  |                  | Modification      |                  | (Total)                  |
| Program Term                                | 1/1/21 - 6/30/21 | 7/1/21 - 6/30/22 | 7/1/22 - 6/30/23 | 10/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | 1/1/21 - 6/30/23         |
| Expenditures                                | 1                |                  |                  |                   |                  |                          |
| Salaries & Benefits                         | \$35,348         | \$54,668         | \$57,186         | \$15,649          | \$72,835         | \$162,851                |
| Operating Expenses                          | \$255            | \$16,595         | \$14,077         | \$4,593           | \$18,670         | \$35,520                 |
| Subtotal                                    | \$35,603         | \$71,263         | \$71,263         | \$20,242          | \$91,505         | \$198,371                |
| Indirect Percentage (%)                     | 15%              | 15%              | 15%              |                   | 15%              | 15%                      |
| Indirect Cost                               | \$5,340          | \$10,692         | \$10,692         | \$3,036           | \$13,728         | \$29,760                 |
| Subcontractor/Capital Expenditure           |                  |                  |                  |                   |                  |                          |
| Total Expenditures                          | \$40,943         | \$81,955         | \$81,955         | \$23,278          | \$105,233        | \$228,131                |
| HSA Revenues                                |                  | 1                |                  | <u> </u>          | 1                |                          |
| General Fund                                | \$34,376         | \$68,752         | \$68,752         |                   | \$68,752         | \$171,880                |
| Federal Funds (CDFA 93.778)                 | \$4,249          | \$8,498          | \$8,498          |                   | \$8,498          | \$21,245                 |
| CODB  | \$2,318          | \$4,705          | \$4,705          | \$3,278           | \$7,983          | \$15,006                 |
| OTO (FY 22/23)                              |                  |                  |                  | \$20,000          | \$20,000         | \$20,000                 |
|   |                  |                  |                  |                   |                  |                          |
| Total HSA Revenue                           | \$40,943         | \$81,955         | \$81,955         | \$23,278          | \$105,233        | \$228,131                |
| Other Revenues                              |                  |                  |                  |                   |                  |                          |
|   |                  |                  |                  |                   |                  |                          |
|   |                  |                  |                  |                   |                  |                          |
| TOTAL DAS AND NON DAS<br>REVENUE            | \$40,943         | \$81,955         | \$81,955         | \$23,278          | \$105,233        | \$228,131                |
| Full Time Equivalent (FTE)                  |                  |                  |                  |                   |                  |                          |
| Prepared by:                                | 1                |                  |                  | I                 |                  |                          |
| HSA-CO Review Signature:                    |                  |                  |                  |                   |                  |                          |
| 110/1-00 Review Olgitature.                 | -                |                  |                  |                   |                  |                          |
| HSA #1                                      |                  |                  |                  |                   |                  | 10/5/2022                |

| YMCA (Parkmerced)                       |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   | Ap               | pendix B-1, Page 2 |
|---|--|--------|---------------------------|----------|------------------|----------------------------|--------|---------------------------|----------|------------------|----------------------------|---------|---------------------|----------|------------------|-------------------|------------------|--------------------|
| Program: Community Services             |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        | Salar                     | ios & Bo | nofite Dotail    |                            |         |                     |          |                  |                   |                  |                    |
|   | Salaries & Benefits Detail  Modification (Total) |        |                           |          |                  |                            |        |                           |          |                  |                            | (Total) |                     |          |                  |                   |                  |                    |
|   | Agency 1   | Γotals | HSA Pro                   | gram     | DAS budget       | Agency T                   | Totals | HSA Pro                   | gram     | DAS budget       | Agency '                   | Totals  | HSA Pro             | gram     | DAS budget       | DAS budget        | DAS budget       | DAS budget         |
|   | Annual Full<br>Time Salary                       | Total  | % FTE<br>funded by<br>HSA | Adjusted | -                | Annual Full<br>Time Salary | Total  | % FTE<br>funded by<br>HSA | Adjusted | -                | Annual Full<br>Time Salary | Total   | % FTE funded by HSA | Adjusted | -                | -                 |                  | -                  |
| Position                                | for FTE  | FTE    | (Max 100%)                | FTE      | 1/1/21 - 6/30/21 | for FTE                    | FTE    | (Max 100%)                | FTE      | 7/1/21 - 6/30/22 | for FTE                    | FTE     | (Max 100%)          | FTE      | 7/1/22 - 6/30/23 | 10/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | 1/1/21 - 6/30/23   |
| Program Director                        | \$85,424   | 1.00   | 50%                       | 0.50     | \$21,356         | \$97,175                   | 1.00   | 22%                       | 0.22     | \$20,950         | \$97,175                   | 1.00    | 23%                 | 0.23     | \$22,350         |                   | \$22,350         | \$64,656           |
| Program Coordinator                     | \$66,186   | 1.00   | 11%                       | 0.11     | \$3,570          | \$54,080                   | 1.00   | 30%                       | 0.30     | \$16,224         | \$54,080                   | 1.00    | 30%                 | 0.30     | \$16,224         |                   | \$16,224         | \$36,018           |
| Group Exercise Instructor               |  |        |                           |          |                  | \$75,463                   | 1.00   | 4%                        | 0.04     | \$3,294          | \$75,463                   | 1.00    | 12%                 | 0.12     | \$3,773          | \$5,250           | \$9,023          | \$12,317           |
| Support Staff<br>(Nov 2022 - June 2022) |  |        |                           |          |                  |                            |        |                           |          |                  | \$41,600                   | 1.00    | 30%                 | 0.30     |                  | \$8,362           | \$8,362          | \$8,362            |
| Food Pantry Support                     | \$36,800   | 0.20   | 50%                       | 0.10     | \$3,683          |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  | \$3,683            |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |
| Totals                                  | \$188,410  | 2.20   | 111%                      | 0.71     | \$28,609         | \$226,718                  | 3.00   | 56%                       | 0.56     | \$40,468         | \$268,318                  | 4.00    | 95%                 | 0.95     | \$42,347         | \$13,612          | \$55,959         | \$125,036          |
| Fringe Benefits Rate                    | 24%  | 1      |                           |          |                  | 35%                        |        |                           |          |                  | 30%                        | 1       |                     |          | 35%              |                   |                  |                    |
| Employee Fringe Benefits                | \$44,382   |        |                           |          | \$6,739          | \$79,553                   |        |                           |          | \$14,200         | \$94,150                   |         |                     |          | \$14,839         | \$2,037           | \$16,876         | \$37,815           |
|   | _  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  | T                 | 1                |                    |
| Total Salaries and Benefits             | \$232,792  |        |                           |          | \$35,348         | \$306,271                  |        |                           |          | \$54,668         | \$362,468                  |         |                     |          | \$57,186         | \$15,649          | \$72,835         | \$162,851          |
|   |  |        |                           |          |                  |                            |        |                           |          |                  |                            |         |                     |          |                  |                   |                  |                    |

HSA #2

10/5/2022

| YMCA (Parkmerced) Program: Community Services  |                  |                  |                  |                                   | A                | ppendix B-1, Page 3         |
|--|------------------|------------------|------------------|-----------------------------------|------------------|-----------------------------|
|  |                  |                  |                  |                                   |                  |                             |
|  |                  | Operating Expe   | nse Detail       |                                   |                  |                             |
|  | 1/1/21 - 6/30/21 | 7/1/21 - 6/30/22 | 7/1/22 - 6/30/23 | Modification<br>10/1/22 - 6/30/23 | 7/1/22 - 6/30/23 | (Total)<br>1/1/21 - 6/30/23 |
| Expenditure Category                           |                  |                  |                  |                                   |                  |                             |
| Rental of Property                             |                  |                  |                  |                                   |                  |                             |
| Utilities (Elec, Water, Gas, Phone, Scavenger) |                  |                  |                  |                                   |                  |                             |
| Office Supplies, Postage                       |                  | \$1,350          |                  |                                   |                  | \$1,350                     |
| Building Maintenance Supplies and Repair       |                  |                  |                  |                                   |                  |                             |
| Printing and Reproduction                      |                  |                  |                  |                                   |                  |                             |
| Insurance                                      |                  | \$773            | \$773            |                                   | \$773            | \$1,546                     |
| Staff Training                                 |                  |                  |                  |                                   |                  |                             |
| Staff Travel-(Local & Out of Town)             |                  |                  |                  |                                   |                  |                             |
| Rental of Equipment                            |                  |                  |                  |                                   |                  |                             |
| Consultants/Subcontractors                     |                  |                  |                  |                                   |                  |                             |
| Guest Speakers                                 |                  | \$300            | \$1,250          |                                   | \$1,250          | \$1,550                     |
|  |                  |                  |                  |                                   |                  |                             |
| <u>Other</u>                                   |                  |                  |                  |                                   |                  |                             |
| Program Subscriptions                          | \$60             | \$311            | \$342            |                                   | \$342            | \$713                       |
| Program Entrance Fee                           | \$195            | \$3,244          | \$3,000          |                                   | \$3,000          | \$6,439                     |
| Program Supplies                               |                  | \$3,359          | \$6,204          | \$93                              | \$6,297          | \$9,656                     |
| Food & Beverage                                |                  | \$4,258          | \$2,258          |                                   | \$2,258          | \$6,516                     |
| Exercise Equipment                             |                  |                  | \$250            |                                   | \$250            | \$250                       |
| Bus Transportation                             |                  | \$3,000          |                  |                                   |                  | \$3,000                     |
| Storage Cabinet                                |                  |                  | <del></del>      | \$4,500                           | \$4,500          | \$4,500                     |
| Total Operating Expenses                       | \$255            | \$16,595         | \$14,077         | \$4,593                           | \$18,670         | \$35,520                    |
| HSA #3   |                  |                  |                  |                                   |                  | 10/5/2022                   |