

Department of Benefits and Family Support

MEMORANDUM

Department of Disability and Aging Services

TO: HUMAN SERVICES COMMISSION

THROUGH: TRENT RHORER, EXECUTIVE DIRECTOR

FROM: SUSIE SMITH, DEPUTY DIRECTOR FOR POLICY & PLANNING

ESPERANZA ZAPIEN, DIRECTOR OF CONTRACTS

DATE: APRIL 21, 2023

P.O. Box 7988 San Francisco, CA 94120-7988 www.SFHSA.org

SUBJECT: NEW GRANT: EARTH ISLAND INSTITUTE/FRIENDS OF

ALEMANY FARM (NON-PROFIT) FOR PROVISION OF FARMING

EE

TOWARD FOOD SECURITY

GRANT 5/01/2023 – 6/30/2024 **TERM:**

 GRANT
 New
 Contingency
 Total

 AMOUNTS:
 \$415,000
 \$41,500
 \$456,500

ANNUAL FY22/23 FY23/24 **AMOUNT:** \$69,319 \$345,681

FUNDING

SOURCE: <u>County</u> <u>State</u> <u>Federal</u> <u>Contingency</u> <u>Total</u>

FUNDING: \$415,000 \$456,500

PERCENTAGE: | 100% 100%

London Breed

Mayor

Trent RhorerExecutive Director

The San Francisco Human Services Agency (SFHSA) requests authorization to enter into a new grant agreement with Earth Island Institute/Friends of Alemany Farm (FOAF), a nonprofit, for the period of May 1, 2023 to June 30, 2024 in the amount of \$415,000 plus a 10% contingency for a total amount not to exceed \$456,500. This grant supplements the City's food security network by enabling community members to grow produce for their own communities and train future generations in urban agriculture via the Farming Toward Food Security program.

Background

As a part of SFHSA's goal to improve access to food resources in the community, RFP 1078 was released to support community's desire to be a part



P.O. Box 7988 San Francisco, CA 94120-7988 www.SFHSA.org of the food production process. This RFP supports not only the direct production of fresh produce grown locally here in San Francisco but also provides paid training opportunities to support future careers in farming, particularly for BIPOC youth who may lack such opportunities otherwise. Through expanding such paid training opportunities, future generations may understand the important work of food production and urban farming best practices.

By supporting farms with their food production and apprenticeship programs, food production will increase, and knowledge of farming practices will pass onto younger generations. Produce grown at the farms will be given out to food insecure San Franciscans at no cost and through creative avenues that factor in dignity and choice.

Services to be Provided

Grantee Earth Island Institute/Friends of Alemany Farm will work with a collective of farms in Districts 9,10, and 11 to produce fresh produce which will be distributed through partnerships in the same districts. It is anticipated that Grantee will grow 35,000 pounds of food in one fiscal year. Grantee will also hire and train 15 interns and host at minimum 2 community wide events that provide educational and volunteer opportunities for community members who are interested in urban agriculture.

Location

Services will be provided and produce will be grown at Alemany Farm, Hummingbird Farm, June Jordan Farm & Kitchen, and three gardens in the Sunnydale Public Housing Community. Produce grown will be distributed at a variety of locations in San Francisco Supervisorial Districts 9, 10, and 11.

Selection

The grantee was selected through RFP #1078 issued in January 2023.

Funding

Funding for this grant is provided by City and County General Funds.

ATTACHMENTS

Appendix A: Services to be Provided Appendix B: Program Budget

Appendix A – Services to be Provided

Earth Island Institute/Friends of Alemany Farm

Farming Toward Food Security 5/1/2023 - 6/30/2024

I. Purpose

The purpose of this grant is to enable community members to grow produce for their own communities, thereby increasing decision-making and control over food production and distribution in San Francisco Supervisorial Districts 9, 10, and 11.

II. Definitions

BIPOC	Black, Indigenous and People of Color					
	County Adult Assistance Programs; CAAP offers cash assistance and					
CAAP	employment services to low-income adults with no dependent children and to					
	qualifying immigrants.					
	The CalFresh Program, federally known as the Supplemental Nutrition					
CalFresh	Assistance Program (SNAP), issues monthly electronic benefits that can be					
	used to buy most foods at many markets and food stores.					
CalWORKs	CalWORKs is a California welfare program that gives cash aid and services					
Calworks	to eligible needy California families.					
CARBON	Contracts Administration, Reporting, and Billing On-line System					
	Citywide Food Access Team; Unit that originated in the City's COVID-19					
CFAT	Command Center that supports the food security of San Franciscans					
	impacted by the COVID-19 outbreak. The unit now sits within SFHSA.					
City	City and County of San Francisco, a municipal corporation					
Culturally-	Acknowledges and appreciates the experiences, traditions, and diverse					
appropriate	preferences of a particular population.					
Food	When all people, at all times, have physical, social, and					
Security	economic access to sufficient, safe and nutritious food which meets their					
Security	dietary needs and food preferences for an active and healthy life.					
Grantee	Earth Island Institute/Friends of Alemany Farm (FOAF)					
Integrated	As outlined in Chapter 3 of the San Francisco Environment Code, located at					
https://codelibrary.amlegal.com/codes/san_francisco/latest/sf_er						
Management	0-0-160					
Ordinance						
Low-income	Having income at or below 300% of the federal poverty line defined by the					
	federal Bureau of the Census and published annually by the U.S. Department					
	of Health and Human Services. This is only to be used by consumers to self-					
	identify their income status, not to be used as a means test to qualify for the					
	program.					

 $^{^1}$ For the current San Francisco Supervisorial Districts, please visit the following: $\underline{\text{https://sfelections.sfgov.org/new-voting-district-lines-2022}}\;.$

MCO	Minimum Compensation Ordinance		
	https://sf.gov/information/understanding-minimum-wage-ordinance		
Produce	Any whole edible portion of a plant in its raw and natural state. ²		
Service Unit	One pound of produce for distribution from Grantee's site(s)		
SFHSA	San Francisco Human Services Agency		
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the		
	San Francisco Administrative Code to require City departments and		
	contractors that provide health care and social services to seek to collect and		
	analyze data concerning the sexual orientation and gender identity of the		
	clients they serve (Chapter 104, Sections 104.1 through 104.9).		
Urban	Food grown within the boundaries of a city limit; for this grant Urban		
Agricultural	Agriculture applies to fresh produce only		

III. Target Population

While this program is designed to serve all populations and ethnicities residing in San Francisco, the food produced through this grant shall be grown in Supervisorial Districts 9, 10, and/or 11 and primarily distributed to food insecure people within Supervisorial Districts 9, 10, and/or 11 where food insecurity remains high.

The paid trainee/intern component shall serve low-income San Francisco residents from differing backgrounds who seek careers in urban agriculture and land management but who may not have the opportunity to develop the skills needed on an unpaid, volunteer basis. For the purposes of this grant, "low-income" is a household earning less than 300% of the U.S. Health and Human Services Federal Poverty Limit³ and Grantee may be required to verify the income of paid trainees/interns.

IV. Description of Services and Program Requirements

Grantee and Subcontractors, Hummingbird Farm and Urban Sprouts, shall grow produce (to include different varieties of fruits, vegetables, and culinary herbs) in San Francisco Supervisorial District 9, 10, and/or 11 and distribute it for free through food security programs. All sites for growing the produce must be within District 9, 10, and/or 11. The produce must be grown by Grantee staff, paid trainees/interns, and/or volunteers.

Grantee shall meet all service and outcome objectives as stated below in sections VI and VII. The produce grown and distributed shall be culturally appropriate (as weather and growing conditions permit) for the food security program participants.

² California Retail Food Code section 113877

³For the 2023 U.S Health and Human Services Federal Poverty Guidelines, please visit the following: https://aspe.hhs.gov/topics/poverty-economic-mobility/poverty-guidelines.

Grantee shall have at minimum fifteen paid trainees/interns at any given time during the grant term. If the trainee/intern is classified as an employee, Grantee shall pay the trainees/interns according to San Francisco's Minimum Compensation Ordinance; if not classified as an employee, Grantee shall pay the trainee/intern a stipend/honorarium that matches the San Francisco's Minimum Compensation Ordinance rate. Grantee must provide the trainees/interns with a structured educational program to support future careers in urban agriculture and land management where each trainee/intern works a minimum of 400 hours over 12 months.

Grantee shall coordinate at minimum three volunteer workdays every week in order to engage the local community in the growing of the produce. Each volunteer workday must include volunteer training to ensure high-quality and safe food production. Depending on the difficulty of a task or project, the volunteer training may consist of a brief demonstration prior to the workday or a more formal workshop. Grantee staff is responsible for the safety of trainees/interns and volunteers.

On an annual basis, Grantee shall host at minimum two on-site community engagement and education events with a minimum of one hundred attendees per event. Each event must have some educational component, such as a gardening lesson or a cooking demonstration.

All produce must be grown using practices that are approved for organic food production and adhere to the guidelines of the City's Integrated Pest Management Program, as outlined by the Integrated Pest Management Ordinance of 1996. Grantee will ensure that the packing and distribution of produce meets the state and local food safety and sanitation requirements, and the standards described in the most recent California Retail Food Code (CRFC). Grantee will have quality control policies and procedures in place to ensure that distributed produce is of high quality and falls within expiration timelines.

All sites and projects must conform to the current site zoning requirements at the time of use. The funds from this grant shall not be used to purchase heavy equipment or vehicles, nor to fund renovation or construction projects.

Grantee will ensure adequate and culturally competent staffing (paid and/or volunteer) to administer the program and deliver quality services to meet the needs of the consumers.

V. Location and Time of Services

Grantee's and Subcontractors' growing and programming shall take place at Alemany Farm, Hummingbird Farm, June Jordan Farm & Kitchen, and three gardens in the Sunnydale Public Housing Community. Distribution locations and time of services shall be agreed upon between Grantee and CFAT.

VI. Service Objectives

During the grant term, Grantee and Subcontractors will meet the following service objectives:

- **A.** On an annual basis, Grantee shall at minimum grow and distribute 23,000 pounds of produce to 500 unduplicated recipients
- **B.** On an annual basis, Subcontractor Hummingbird Farm shall at minimum grow and distribute 6,000 pounds of produce to 75 unduplicated recipients
- C. On an annual basis, Subcontractor Urban Sprouts shall at minimum grow and distribute 6,000 pounds of produce to 50 unduplicated recipients
- **D.** Maintain a minimum of 15 total paid trainees/interns in structured educational programs in urban agriculture and land management where each trainee/intern works at minimum 400 hours within a 12-month period
- **E.** Host at minimum three public volunteer workdays per week (with exceptions for holidays and inclement weather) open to the general public that include volunteer training
- **F.** On an annual basis, host at minimum two community-building events that are free to the general public with an educational component at the proposed site(s) with a minimum of 100 attendees at each event

VII. Outcome Objectives

Grantee will conduct surveys translated into the languages spoken by participants and approved by CFAT at the end of each fiscal year and at the end of the grant term to measure whether they have met the following outcome objectives:

- **A.** 85% of responding recipients report the produce they received through this program was of high quality
- **B.** 85% of responding recipients report the produce they received through this program allowed them to prepare well-balanced meals
- C. 85% of responding recipients report the produce they received through this program was culturally appropriate
- **D.** 90% of trainees/interns report feeling more prepared to apply for paid staff positions in community development, urban agriculture, and land management
- **E.** 90% of trainees/interns would recommend Grantee's educational program to others seeking paid staff positions in urban agriculture and land management

VIII. Data Collection and Reporting Requirements

Grantee must work with assigned Program Analyst to develop a plan for implementing the below data collection and reporting requirements.

A. Grantee must designate staff to input fiscal, program, and data reporting into CARBON at the beginning of the grant term. These staff will receive training on CARBON from City staff after the start of the grant term.

B. Quarterly Reports

Quarterly Reports will be submitted through the CARBON system. Grantee will share with SFHSA a quarterly report that includes the following information:

• The number of pounds and types of produce grown at each site by month;

- Food security distribution partners, number of people served by each partner, and number of pounds and types of produce distributed through each partner by week;
- The number of trainees/interns:
- The number of volunteer workdays hosted, and total number of volunteers in attendance:
- The number of community engagement events hosted, including the number of attendees; and,
- Demographic data for trainees/interns and produce recipients:
 - o Date of Birth
 - o Zip code
 - o Race/ethnicity
 - o Primary language
 - Sexual orientation
 - Gender identity⁴

C. Annual Report

Grantee will provide an annual report summarizing grant activities, referencing the tasks as described in Sections VI & VII- Service and Outcome Objectives. This report will also include accomplishments and challenges encountered by the Grantee. Grantee will enter the annual metrics in the CARBON database by the 15th of the month following the end of the program year.

- **D.** Grantee may be required to issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to SFHSA no later than July 31 each grant year with the exception of Fiscal Year 2022-2023. This report must be submitted to the CARBON system.
- **E.** Grantee shall develop and deliver ad hoc reports as requested by SFHSA/CFAT.
- **F.** Grantee may be required to utilize CFAT's shared registration database for their program and client data. Should SFHSA decide to require the Grantee to enter client level data into the database, SFHSA will provide support and training over a 60-day period for this transition.
- **G.** Grantee program staff will complete a data security awareness training on an annual basis; Grantee will send evidence of staff completion of this training to Program Analyst if requested and maintain on file.
- **H.** Grantee shall be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules to the extent applicable.
- **I.** Grantee will develop a grievance policy with approval from SFHSA/CFAT. The grievance policy must be translated into languages spoken by program participants and clients.

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⁴ Gender Identity and Sexual Orientation are required per *Ordinance No. 159-16*, which amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (*SF Admin. Code, Chapter 104, Sections 104.1 through 104.9*). Earth Island Institute/Friends of Alemany Farm

For assistance with reporting requirements or submission of reports, contact:

Jennifer.Grant@sfgov.org

Contract Manager, Office of Contract Management, SFHSA

or

Cathy.Huang@sfgov.org

Program Analyst, Citywide Food Access Team, SFHSA

IX. Monitoring Activities

- A. Program Monitoring will include review of:
 - Compliance with any City or State-mandated food regulations (i.e., adherence to the City's Sugary Beverage Prohibition, adherence to the California Retail Food Code);
 - Food procurement policies and planning;
 - Participant files if applicable;
 - Staff development and training activities (i.e. monthly trainings attended by staff);
 - Program policies and procedures (i.e. house rules, ADA, denial of service, grievance procedures);
 - Customer satisfaction materials (i.e. client satisfaction surveys);
 - Programmatic and physical accessibility/cultural competence (i.e. facility/materials available to person with disabilities, written material in Spanish and Cantonese);
 - Outreach procedure/materials (i.e. written policy how clients will be outreached, flyers, newsletters, and other outreach material); and,
 - Client tracking system (i.e. system for tracking client data and group activities).

Program monitoring will also include assessment of services and progress towards both the Service and Outcome Objectives, back-up documentation for reporting progress towards meeting both service and outcome objectives, and discussion of any expected changes in ability to meet those objectives.

- **B.** Fiscal Compliance and Contract Monitoring will include review of Grantee's:
 - Organizational Budget;
 - General ledger;
 - Quarterly balance sheet;
 - Cost allocation procedures and plan;
 - State and Federal tax forms;
 - Audited financial statement;
 - Fiscal policy manual;
 - Supporting documentation for selected invoices;
 - Cash receipts and disbursement journals;
 - Personnel Manual;

- Emergency Operations Plan;
- Compliance with the Americans with Disabilities Act;
- Subcontracts and MOUs;
- Current board roster; and,
- Selected board minutes for compliance with the sunshine ordinance.

X. Data Privacy Stipulations

A. Criminal Justice, Immigration Status and Federal Tax Information
The Human Services Agency does not share Criminal Justice Information;
Immigration Status information as governed by The San Francisco City and
County of Refuge Ordinance (San Francisco Administrative Code, Chapters
12H and 12I) also known as the Sanctuary Ordinance; and Federal Tax
Information under this grant.

B. Data Security and Storage

The Human Services Agency has protocols in place to protect confidential Information, as defined by:

- any information that is personally identifiable information, or any
 information about an individual, including information that can be used to
 distinguish or trace an individual's identity, such as name, social security
 number, date and place of birth, mother's maiden name, or biometric
 records; and any other information that is linked or linkable to an
 individual, such as medical, educational, financial, and employment
 information; or
- information Data Provider(s) disclose, in writing, orally, or visually, to Data User(s), or to which Data User(s) obtain access to in connection with the negotiation and performance of the grant, and which relates to any individuals or entities that have made confidential or proprietary information available to Grantee marked or otherwise identified as proprietary and/or confidential, or that, given the nature of the information, ought reasonably to be treated as proprietary and/or confidential.

Grantee and SFHSA shall maintain all data furnished pursuant to this grant in a space secure from unauthorized access. Data shall be stored and processed in a way that unauthorized persons cannot retrieve nor alter the information by means of a computer, remote terminal, or other means. Both Grantee and SFHSA will be diligent in ensuring that the systems and technologies they use comply with government regulations and statutes, as they may be amended from time to time.

C. Use of Data

The Human Services Agency will use Grantee data to analyze program impact and ensure the funds are reaching the intended target population. In addition, the data may be used to understand client use of food resources across different programs.

		P	Appendix B, Page 1	
HUMAN SERVICES AG	ENCY BUDGET SI	IIMMADV		
HOWAN SERVICES AG	BY PROGR	_		
Agency: Earth Island Institute/Friends		Grant Term: 5/1/23-6/30/24		
(Check One) New Renewal _	Modification	_		
If modification, Effective Date of Mod.	No. of Mod.			
Program: Farming Toward Food Secu	rity		TOTAL	
	5/1/23-6/30/23	7/1/23-6/30/24	5/1/23-6/30/24	
Expenditures				
Salaries & Benefits	\$32,332	\$190,190	\$222,522	
Operating Expense	\$29,560	\$118,454	\$148,014	
Subtotal	\$61,892	\$308,644	\$370,536	
Indirect Percentage (%)	12%	12%	12%	
Indirect Cost (Line 16 X Line 15)	\$7,427	\$37,037	\$44,464	
Capital Expenditure	* · , · = ·	+	***,	
Total Expenditures	\$69,319	\$345,681	\$415,000	
HSA Revenues	. ,		. ,	
General Fund	\$69,319	\$345,681	\$415,000	
	400.010	40.17.00.1		
TOTAL HSA REVENUES	\$69,319	\$345,681	\$415,000	
Other Revenues				
Program income	\$10,000	\$40,000	\$50,000	
Foundations	\$5,000	\$40,000	\$45,000	
Individual & Corporate Donations	\$15,000	\$90,000	\$105,000	
T	***	A 4 7 0.000	*****	
Total Other Revenues	\$30,000	\$170,000	\$200,000	
Total Revenues	\$99,319	\$515,681	\$615,000	
L				
Prepared by: John Stokes	'	Telephone No.: 4	15.239.1363 Date 3/27/23	

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Agency: Earth Island Institute/Friends of Alemany Farm Program: Farming Toward Food Security

Salaries & Benefits Detail

	Agency 1	otals	HSA Pr	ogram	5/1/23-6/30/23	7/1/23-6/30/24	5/1/23-6/30/24
POSITION TITLE	Annual Full TimeSalary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE			TOTAL
Farm Director	\$79,000	1.00	50%	0.50	\$6,715	\$39,500	\$46,215
Farm manager	\$67,500	1.00	50%	0.50	\$5,738	\$33,750	\$39,488
Trainee Program manager	\$65,000	1.00	50%	0.50	\$5,525	\$32,500	\$38,025
Farm assistant	\$54,000	0.50	60%	0.30	\$2,754	\$16,200	\$18,954
Trainee position #1	\$45,760	0.22	60%	0.13	\$1,027	\$6,040	\$7,067
Trainee position #2	\$45,760	0.22	60%	0.13	\$1,027	\$6,040	\$7,067
Trainee position #3	\$45,760	0.22	60%	0.13	\$1,027	\$6,040	\$7,067
Trainee position #4	\$45,760	0.22	60%	0.13	\$1,027	\$6,040	\$7,067
Trainee position #5	\$45,760	0.22	60%	0.13	\$1,027	\$6,040	\$7,067
TOTALS	\$494,300	4.60	510%	2.46	\$25,866	\$152,152	\$178,017
FRINGE BENEFIT RATE	0.25						
EMPLOYEE FRINGE BENEFITS	\$123,575				\$6,466	\$38,038	\$44,504
TOTAL SALARIES & BENEFITS	\$617,875				\$32,332	\$190,190	\$222,522

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Agency: Earth Island Institı Program: Farming Toward Food Security

Operating Expense Detail

Expenditure Category	5/1/23-6/30/23	7/1/23-6/30/24	TOTAL 5/1/23-6/30/24
Rental of Property			
Utilities(Elec, Water, Gas, Phone, Garbage)			
Office Supplies, Postage			
Building Maintenance Supplies and Repair			
Printing and Reproduction			
Insurance			
Staff Training			_
Staff Travel-(Local & Out of Town)			_
Rental of Equipment			_
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE			
Hummingbird Farm/PODER	\$16,460	\$65,840	\$82,300
Urban Sprouts	\$11,600	\$46,400	\$58,000
OTHER			
Program Supplies	\$500	\$2,214	\$2,714
Farm Supplies	\$1,000	\$4,000	\$5,000
TOTAL OPERATING EXPENSE	\$29,560	\$118,454	\$148,014