



**SAN FRANCISCO  
HUMAN SERVICES AGENCY**

**MEMORANDUM**

Department of Benefits  
and Family Support

Department of Disability  
and Aging Services

Office of Early Care  
and Education

P.O. Box 7988  
San Francisco, CA  
94120-7988  
[www.SFHSA.org](http://www.SFHSA.org)

**TO:** DISABILITY AND AGING SERVICES COMMISSION  
**THROUGH:** SHIREEN McSPADDEN, EXECUTIVE DIRECTOR  
**FROM:** CINDY KAUFFMAN, DEPUTY DIRECTOR  
 ESPERANZA ZAPIEN, DIRECTOR OF CONTRACTS  
**DATE:** MAY 5, 2021  
**SUBJECT:** NEW GRANTS: MULTIPLE GRANTEES for CASE  
 MANAGEMENT AND CLINICAL COLLABORATIVE  
 SERVICES for OLDER ADULTS AND ADULTS WITH  
 DISABILITIES (see table on the next page)

DS  
EB

**GRANT TERM:** 7/01/2021 – 6/30/2023

**GRANT AMOUNTS** See Table Below

<b>FUNDING SOURCE</b>	<u>County</u>	<u>State</u>	<u>Federal</u>	<u>Contingency</u>	<u>Total</u>
<b>GRANT AMOUNT</b>	\$5,876,261		\$956,601	\$683,282	\$7,516,144
<b>PERCENTAGE</b>	86%		14%		100%



**London Breed**  
Mayor

**Trent Rhorer**  
Executive Director

The Department of Disability and Aging Services (DAS) requests authorization to enter into new grant agreements with multiple providers for the provision of case management services and a Clinical Collaborative program to older adults and adults with disabilities for the time period beginning July 1, 2021 and ending June 30, 2023 in the combined amount of \$6,832,862, plus a 10% contingency for a total not to exceed amount of \$7,516,144. The funding amounts are detailed in the table below.

<b>Grantee</b>	<b>FY 21/22</b>	<b>FY 22/23</b>	<b>Grant Total</b>	<b>10% Contingency</b>	<b>Total Not to Exceed</b>
<b><i>Case Management</i></b>					
Bayview Hunter's Point Multipurpose Senior Services	\$250,783	\$250,783	\$501,566	\$50,156	\$551,722
Catholic Charities	\$246,638	\$246,638	\$493,276	\$49,327	\$542,603
Curry Senior Center	\$350,430	\$350,430	\$700,860	\$70,086	\$770,946
Episcopal Community Services	\$300,535	\$300,535	\$601,070	\$60,107	\$661,177
Felton Institute	\$117,073	\$117,073	\$234,146	\$23,414	\$257,560
Homebridge	\$112,812	\$112,812	\$225,624	\$22,562	\$248,186
Institute on Aging	\$531,545	\$531,545	\$1,063,090	\$106,309	\$1,169,399
Jewish Family and Children's Services	\$103,000	\$103,000	\$206,000	\$20,600	\$226,600
Kimochi, Inc	\$132,574	\$132,574	\$265,148	\$26,514	\$291,662
On Lok Day Services / 30th Street Senior Center	\$337,487	\$337,487	\$674,974	\$67,497	\$742,471
Openhouse	\$113,589	\$113,589	\$227,178	\$22,717	\$249,895
Self Help for the Elderly	\$515,330	\$515,330	\$1,030,660	\$103,066	\$1,133,726
<b>Total</b>	<b>\$3,111,796</b>	<b>\$3,111,796</b>	<b>\$6,223,592</b>	<b>\$622,355</b>	<b>\$6,845,947</b>
<b><i>Clinical Collaborative Services</i></b>					
Institute on Aging	\$304,635	\$304,635	\$609,270	\$60,927	\$670,197
<b>Grand Total</b>	<b>\$3,416,431</b>	<b>\$3,416,431</b>	<b>\$6,832,862</b>	<b>\$683,282</b>	<b>\$7,516,144</b>

### **Background**

Case management facilitates service connections for older adults and adults with disabilities. These services promote and maintain the optimum level of functioning in the most independent setting possible. Examples of service connections in which a case manager might assist include: connection to health services, money management, or stabilization of a living situation. All grantees are established providers of services to seniors and adults with disabilities. In addition, all Grantees are current providers of OCP funded case management services.

Recognizing the need for additional support to contractors' case management staff, the Clinical Collaborative program was established to provide consultation and

support in order to improve services delivered to the clients they serve and to promote professional growth opportunities among the case managers. Case managers meet with LCSW and MFT certified clinicians for both individual and group supervision at various locations throughout San Francisco.

## **Services to be Provided**

### **Case Management**

The case management services contain core elements to ensure standardized and effective delivery of services. These core elements include a centralized waitlist, introduced in May of 2017, and an on-line module that allows case managers to document and track client progress. Upon completion of service plan goals, clients can be re-assessed, and if it is determined that case management services are no longer required, then clients are dis-enrolled and referred to other community-based services as needed. Depending on the client's needs, case managers meet with clients at least monthly to ensure consistent delivery of services. Services provided under OCP funded case management include:

1. Intake/Enrollment
2. Comprehensive Assessment
3. Service Planning
4. Service Plan Implementation
5. Monitoring
6. Progress Notes
7. Reassessment
8. Discharge/Disenrollment

### **Clinical Collaborative Services**

The program provides clinical support for all OCP funded case management agencies and their staff. Services provided by the Clinical Collaborative include individual and group supervision, monthly meetings with agency managers and directors, and trainings on topics brought to the Clinical Collaborative by case managers or recognized as a need that would help to improve professional development. For additional service descriptions, please see enclosed Appendix A.

## **Performance**

Grantees identified in the funding table are current DAS funded case management service contractors and the Clinical Collaborative program contractor. All Grantees were determined to be in compliance with fiscal and programmatic requirements for FY 19-20. All case management Grantees received fiscal monitoring in 2019. Program monitoring visits occurred as follows:

1. Bayview Hunters Point Multipurpose Senior Services: monitored in August 2020
2. Catholic Charities: monitored in August 2020
3. Curry Senior Center: monitored in October 2020

4. Episcopal Community Services: monitored in August 2020
5. Felton Institute: monitored in August 2020
6. Homebridge: monitored in August 2020
7. Institute on Aging: monitored in August 2020
8. Kimochi, Inc: monitored in August 2020
9. On-Lok Day Services: monitored in August 2020
10. Open House: monitored in September 2020
11. Jewish Family and Children's Services: monitored in January 2020
12. Self-Help for the Elderly: monitored in August 2020

### **Selection**

Grantees were selected through RFP #780 issued in March 2018.

### **Funding**

Case management services and the Clinical Collaborative grants will be funded through a combination of Federal and Dignity Funds.

## **ATTACHMENTS**

### **Case Management**

#### **Bayview Hunter's Point Multipurpose Senior Services**

Appendix A-Services to be Provided

Appendix B- Program Budget

#### **Catholic Charities of San Francisco**

Appendix A-Services to be Provided

Appendix B- Program Budget

#### **Curry Senior Center**

Appendix A-Services to be Provided

Appendix B- Program Budget

#### **Episcopal Community Services**

Appendix A-Services to be Provided

Appendix B- Program Budget

#### **Felton Institute**

Appendix A-Services to be Provided

Appendix B- Program Budget

#### **Homebridge**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Institute on Aging**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Jewish Family and Children's Services**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Kimochi, Inc.**

Appendix A-Services to be Provided

Appendix B- Program Budget

**On Lok Day Services / 30th Street Senior Center**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Openhouse**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Self Help for the Elderly**

Appendix A-Services to be Provided

Appendix B- Program Budget

**Clinical Collaborative Services**

**Institute on Aging**

Appendix A-Services to be Provided

Appendix B- Program Budget

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

*Bayview Hunters Point Multipurpose Senior Services, Inc.*

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Bayview Hunters Point Multipurpose Senior Services, Inc. (Bayview Senior Services)
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services



## V. Location and Time of Services:

Bayview Case Management services are located at 1390 ½ Turk St., 1753 Carroll St. and 1111 Buchanan St in San Francisco. Services are available Monday through Friday from 9:00 a.m. to 4:00 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client's health or personal situation may change, which would require an alteration to the care plan. At a minimum, a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## **2) Client Caseload**

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## **3) Additional Requirements**

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.

- Case managers and case management supervisors will attend case management provider’s meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

**VII. Objectives:**

*Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **\_110\_** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **\_90\_**% of comprehensive assessments due each contract year.\*
- Grantee will complete **\_90\_**% of service plans due each contact year.\*
- Grantee will complete **\_100\_**% of monthly contacts during each contract year.\*
- Grantee will complete **\_100\_**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

*Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

**VIII. Reporting Requirements**

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.

- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>
- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Steve Kim  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Steve.Kim@sfgov.org](mailto:Steve.Kim@sfgov.org)

**IX. MONITORING ACTIVITIES:**

- A. **Program Monitoring:** Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.
- B. **Fiscal Compliance and Contract Monitoring:** Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name		Term	
6	<b>Bayview Senior Services</b>		7/1/21-6/30/23	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			7/1/21-6/30/23
11	Program Term		7/1/21-6/30/22	7/1/22-6/30/23
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$177,048	\$177,048	\$354,096
14	Operating Expenses	\$46,864	\$46,864	\$93,728
15	<b>Subtotal</b>	\$223,912	\$223,912	\$447,824
16	Indirect Percentage (%)	12%	12%	12%
17	Indirect Cost (Line 16 X Line 15)	\$26,871	\$26,871	\$53,742
18	Subcontractor/Capital Expenditures	\$0	\$0	\$0
19	Total Expenditures	\$250,783	\$250,783	\$501,566
20	<b>HSA Revenues</b>			
21	General Fund (86%)	\$215,673	\$215,673	\$431,346
22	CFDA 93.778 (14%)	\$35,110	\$35,110	\$70,220
23				
24				
25				
26	TOTAL HSA REVENUES	\$250,783	\$250,783	\$501,566
27	<b>Other Revenues</b>			
28				
29				
30				
31				
32				
33	Total Revenues	\$250,783	\$250,783	\$501,566
34	Full Time Equivalent (FTE)	2.3	2.3	2.3
36	Prepared by:		Telephone No.:	
37	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Bayview Senior Services</b>							
4	<b>Program: Case Management</b>							
5	(Same as Line 9 on HSA #1)							
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11								
		Agency Totals		HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DAAS Budgeted Salary	DAAS Budgeted Salary	TOTAL Budgeted Salary
12	POSITION TITLE							
13	Case Manager	\$58,240	100%	100%	1.00	\$58,240	\$58,240	\$116,480
14	Case Manager	\$58,240	100%	100%	1.00	\$58,240	\$58,240	\$116,480
15	Case Management Supervisor	\$72,800	100%	30%	0.30	\$21,840	\$21,840	\$43,680
16								
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29								
30	TOTALS		3.00	230%	2.30	\$138,320	\$138,320	\$276,640
31								
32	FRINGE BENEFIT RATE	28%						
33	EMPLOYEE FRINGE BENEFITS	\$0				\$38,728	\$38,728	\$77,456
34								
35								
36	TOTAL SALARIES & BENEFITS	\$0				\$177,048	\$177,048	\$354,096
37	<b>HSA #2</b>							<b>5/5/2021</b>





## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***CATHOLIC CHARITIES***

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
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Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Catholic Charities
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### **III. Target Population**

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### **IV. Eligibility for Services**

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### **V. Location and Time of Services:**

Catholic Charities’ Case Management services are housed at 65 Beverly St. and available from 9:00 a.m. to 5:00 p.m. Monday through Friday.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **\_132\_** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **\_90\_**% of comprehensive assessments due each contract year.\*
- Grantee will complete **\_90\_**% of service plans due each contact year.\*
- Grantee will complete **\_100\_**% of monthly contacts during each contract year.\*
- Grantee will complete **\_100\_**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Patrick Garcia  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Patrick.Garcia@sfgov.org](mailto:Patrick.Garcia@sfgov.org)

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.



	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name		Term	
6	<b>Catholic Charities</b>		7/1/21-6/30/23	
7	(Check One)    New <input checked="" type="checkbox"/> Renewal    Modification			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			7/1/21-6/30/23
11	Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$199,941	\$199,941	\$399,881
14	Operating Expenses	\$14,527	\$14,527	\$29,054
15	<b>Subtotal</b>	<b>\$214,468</b>	<b>\$214,468</b>	<b>\$428,935</b>
16	Indirect Percentage (%)	15%	15%	15%
17	Indirect Cost (Line 16 X Line 15)	\$32,170	\$32,170	\$64,340
18	Subcontractor/Capital Expenditures	\$0	\$0	\$0
19	<b>Total Expenditures</b>	<b>\$246,638</b>	<b>\$246,638</b>	<b>\$493,275</b>
20	<b>HSA Revenues</b>			
21	General Fund - 86%	\$212,108	\$212,108	\$424,217
22	Federal Funds (CFDA 93.778)	\$34,529	\$34,529	\$69,059
23				
24				
25				
26				
27				
28				
29	<b>TOTAL HSA REVENUES</b>	<b>\$246,638</b>	<b>\$246,638</b>	<b>\$493,275</b>
30	<b>Other Revenues</b>			
31				
32				
33				
34				
35				
36	<b>Total Revenues</b>	<b>\$246,638</b>	<b>\$246,638</b>	<b>\$493,275</b>
37	Full Time Equivalent (FTE)			
39	Prepared by:		Telephone No.:	
40	HSA-CO Review Signature: _____			
41	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Catholic Charities</b>							
4	<b>Program: Case Management</b>							
5								
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11								
		Agency Totals		HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DAS  Budgeted Salary	DAS  Budgeted Salary	TOTAL  Budgeted Salary
12	POSITION TITLE							
13	Program Director	\$80,759	1.00	30%	0.30	\$ 24,228	\$ 24,228	\$ 48,456
14	Social Worker 1: TC	\$57,714	1.00	75%	0.75	\$ 43,286	\$ 43,286	\$ 86,572
15	Social Worker 1: SE	\$57,714	1.00	75%	0.75	\$ 43,286	\$ 43,286	\$ 86,572
16	Social Worker 1: SK	\$57,714	0.50	100%	0.50	\$ 28,857	\$ 28,857	\$ 57,714
17	Director of Client Services	\$134,985	1.00	10%	0.10	\$ 13,499	\$ 13,499	\$ 26,998
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								
30	TOTALS	\$388,886	4.50	290%	2.40	\$153,156	\$153,156	\$306,312
31								
32	FRINGE BENEFIT RATE	31%						
33	EMPLOYEE FRINGE BENEFITS	\$118,793				\$46,785	\$46,785	\$93,569
34								
35								
36	TOTAL SALARIES & BENEFITS	\$507,680				\$199,941	\$199,941	\$399,881
37	<b>HSA #2</b>							<b>5/5/2021</b>

	A	B	C	D	E	F	G	H	I	J
1	Appendix B, Page 3									
2										
3	<b>Catholic Charities</b>									
4	<b>Program: Case Management</b>									
5										
6										
7	<b>Operating Expense Detail</b>									
8										
9										
10										
11										
12	<u>Expenditure Category</u>			TERM	<u>7/1/21-6/30/22</u>		<u>7/1/22-6/30/23</u>			TOTAL <u>7/1/21-6/30/23</u>
13	Rental of Property				\$ 4,266		\$ 4,266			\$ 8,532
14	Utilities(Elec, Water, Gas, Phone, Garbage)				\$ 4,073		\$ 4,073			\$ 8,146
15	Office Supplies, Postage				\$ 300		\$ 300			\$ 600
16	Building Maintenance Supplies and Repair				\$ 150		\$ 150			\$ 300
17	Printing and Reproduction				\$ 100		\$ 100			\$ 200
18	Insurance				\$ 4,256		\$ 4,256			\$ 8,512
19	Staff Training				\$ 165		\$ 165			\$ 330
20	Staff Travel-(Local & Out of Town)				\$ 867		\$ 867			\$ 1,734
21	Rental of Equipment				\$ 150		\$ 150			\$ 300
22										
23	<b>CONSULTANTS</b>									
24	Computer related				\$ 200		\$ 200			\$ 400
25										
26										
27	<b>OTHER</b>									
28										
29										
30										
31	<b>TOTAL OPERATING EXPENSE</b>				<u>\$ 14,527</u>		<u>\$ 14,527</u>			<u>\$ 29,054</u>
32										
33	<b>HSA #3</b>									<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***CURRY SENIOR CENTER***

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Curry Senior Center
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Curry Senior Center Case Management services are provided at 333 Turk Street, San Francisco, CA, 94102. Hours of operation are Monday through Friday, 8:00am to 4:30pm.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

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### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

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Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

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## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

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- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.



## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **180** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **90**% of comprehensive assessments due each contract year.\*
- Grantee will complete **90**% of service plans due each contact year.\*
- Grantee will complete **100**% of monthly contacts during each contract year.\*
- Grantee will complete **100**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
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- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Reanna Albert  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Reanna.Albert@sfgov.org

Ella Lee  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Ella.Lee@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

**HUMAN SERVICES AGENCY BUDGET SUMMARY  
BY PROGRAM**

Name <b>Curry Senior Center</b>	Term 7/1/21-6/30/23		
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
If modification, Effective Date of Mod.		No. of Mod.	
<b>Program: Case Management</b>			
Budget Reference Page No.(s)			
Program Term	7/1/21 -6/30/22	7/1/22 -6/30/23	Total
<b>Expenditures</b>			
Salaries & Benefits	\$283,322	\$283,322	\$566,644
Operating Expense	\$21,400	\$21,400	\$42,800
<b>Subtotal</b>	<b>\$304,722</b>	<b>\$304,722</b>	<b>\$609,444</b>
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$45,708	\$45,708	\$91,416
Capital Expenditure	\$0	\$0	\$0
Total Expenditures	<b>\$350,430</b>	<b>\$350,430</b>	<b>\$700,860</b>
<b>HSA Revenues</b>			
General Fund	\$301,370	\$301,370	\$602,740
CFDA #93.778 (14%)	\$49,060	\$49,060	\$98,120
<b>TOTAL HSA REVENUES</b>	<b>\$350,430</b>	<b>\$350,430</b>	<b>\$700,860</b>
<b>Other Revenues</b>			
Leverage-Medical Supervisor	\$194,545	\$194,545	\$389,090
Leverage-Translation	\$7,500	\$7,500	\$15,000
Cash Match-Client Assistance Fund	\$25,000	\$25,000	\$50,000
Total Revenues	<b>\$577,475</b>	<b>\$577,475</b>	<b>\$1,154,950</b>
Full Time Equivalent (FTE)	3.43	3.43	
Prepared by:	Telephone No.:		Date
HSA-CO Review Signature:	_____		
<b>HSA #1</b>			<b>5/5/2021</b>

Program: Case Management  
(Same as Line 9 on HSA #1)

Appendix B, Page 2

**Salaries & Benefits Detail**

POSITION TITLE	Agency Totals		HSA Program		7/1/21 -6/30/22	7/1/22 -6/30/23	Total
	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DHS Program	DHS Program	DHS Program
					Budgeted Salary	Budgeted Salary	Budgeted Salary
Case Manager	\$68,250	1.00	95.00%	0.95	\$64,838	\$64,838	\$129,676
Case Manager	\$68,250	1.00	95.00%	0.95	\$64,838	\$64,838	\$129,676
Case Manager	\$64,350	1.00	95.00%	0.95	\$61,133	\$61,133	\$122,266
Director of Clinical Programs	\$96,057	0.85	7.96%	0.07	\$6,522	\$6,522	\$13,044
Program Assistant-Chinese	\$56,550	1.00	7.07%	0.07	\$3,998	\$3,998	\$7,996
Program Assistant-Lao	\$40,112	0.53	18.70%	0.10	\$4,000	\$4,000	\$8,000
Program Assistant-Russian	\$40,112	0.67	14.96%	0.10	\$4,001	\$4,001	\$8,002
Program Assistant-Vietnamese	\$39,000	0.80	12.82%	0.10	\$4,000	\$4,000	\$8,000
Eligibility Clerk	\$58,013	1.00	6.90%	0.07	\$4,003	\$4,003	\$8,006
Receptionist	\$56,063	1.00	7.14%	0.07	\$4,003	\$4,003	\$8,006
<b>TOTALS</b>	<b>\$518,507</b>	<b>8.85</b>	<b>360.55%</b>	<b>3.43</b>	<b>\$221,336</b>	<b>\$221,336</b>	<b>\$442,672</b>
FRINGE BENEFIT RATE	28%						
EMPLOYEE FRINGE BENEFITS	\$145,182				\$61,986	\$61,986	\$123,972
<b>TOTAL SALARIES &amp; BENEFITS</b>	<b>\$663,689</b>				<b>\$283,322</b>	<b>\$283,322</b>	<b>\$566,644</b>
<b>HSA #2</b>							<b>5/5/2021</b>

Program: Case Management  
(Same as Line 9 on HSA #1)

Appendix B, Page 3

**Operating Expense Detail**

<u>EXPENDITURE CATEGORY</u>	<u>FORM</u>	<u>7/1/21 -6/30/22</u>	<u>7/1/22 -6/30/23</u>	<u>Total</u>
Rental of Property				
Utilities(Elec, Water, Gas, Phone, Garbage)		\$6,000	\$6,000	\$12,000
Office Supplies, Postage		\$4,000	\$4,000	\$8,000
Building Maintenance Supplies and Repair		\$5,000	\$5,000	\$10,000
Printing and Reproduction				
Insurance		\$4,500	\$4,500	\$9,000
Staff Training		\$500	\$500	\$1,000
Staff Travel-(Local & Out of Town)		\$300	\$300	\$600
Rental of Equipment				
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
<u>OTHER</u>				
Program supplies		\$300	\$300	\$600
Payroll fees		\$500	\$500	\$1,000
Recruitment		\$300	\$300	\$600
<b>TOTAL OPERATING EXPENSE</b>		<b>\$21,400</b>	<b>\$21,400</b>	<b>\$42,800</b>
<b>HSA #3</b>				<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***EPISCOPAL COMMUNITY SERVICES***

**Effective July 1, 2021 to June 30, 2023**

#### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Episcopal Community Services (ECS)
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.



OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

The Episcopal Community Services Case Management program is housed at 705 Natoma St. The program provides services Monday through Friday 8:30 a.m. to 5:00 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client's health or personal situation may change, which would require an alteration to the care plan. At a minimum, a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## **2) Client Caseload**

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## **3) Additional Requirements**

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.

- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **\_125\_** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **\_90\_**% of comprehensive assessments due each contract year.\*
- Grantee will complete **\_90\_**% of service plans due each contact year.\*
- Grantee will complete **\_100\_**% of monthly contacts during each contract year.\*
- Grantee will complete **\_100\_**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of "improved" or "no longer needed services."\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.

- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>
- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Rocio Duenas  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Rocio.Duenas@sfgov.org](mailto:Rocio.Duenas@sfgov.org)

**IX. MONITORING ACTIVITIES:**

- A. **Program Monitoring:** Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.
- B. **Fiscal Compliance and Contract Monitoring:** Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

### HUMAN SERVICES AGENCY BUDGET SUMMARY BY PROGRAM

Name	Term		
<b>EPISCOPAL COMMUNITY SERVICES OF SAN FRANCISCO</b>	<u>7/1/2021-6/30/2023</u>		
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
If modification, Effective Date of Mod. _____ No. of Mod. _____			
Program: <b>CASE MANAGEMENT</b>			
Budget Reference Page No.(s) _____			
Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
<b>Expenditures</b>			
Salaries & Benefits	\$241,463	\$241,463	\$482,926
Operating Expenses	\$19,871	\$19,871	\$39,742
<b>Subtotal</b>	<b>\$261,334</b>	<b>\$261,334</b>	<b>\$522,668</b>
Indirect Percentage (%)	15%	15%	15%
Indirect Cost	\$39,201	\$39,201	\$78,402
Subcontractor/Capital Expenditure			
<b>Total Expenditures</b>	<b>\$300,535</b>	<b>\$300,535</b>	<b>\$601,070</b>
<b>HSA Revenues</b>			
General Fund (86%)	\$258,460	\$258,460	\$516,920
CFDA #93.778 (14%)	\$42,075	\$42,075	\$84,150
<b>Total HSA Revenue</b>	<b>\$300,535</b>	<b>\$300,535</b>	<b>\$601,070</b>
<b>Other Revenues</b>			
<b>TOTAL DAS AND NON DAS REVENUE</b>	<b>\$300,535</b>	<b>\$300,535</b>	<b>\$601,070</b>
Full Time Equivalent (FTE)	2.75	2.75	
Prepared by: Lisa Liu	Telephone No.: 415-487-3300 X 1215		Date: 4/14/2021
HSA-CO Review Signature: _____			
<b>HSA #1</b>			<b>5/5/2021</b>

Program: CASE MANAGEMENT					Appendix B, Page 2		
(Same as Line 11 on HSA #1)							
<b>Salaries &amp; Benefits Detail</b>							
	Agency Totals		HSA Program		DAS budgeted salary		
<b>Position</b>	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max)	Adjusted FTE	7/1/21-6/30/22	7/1/22-6/30/23	Total
Director of Healthy Aging	\$128,518	1.00	25.00%	0.25	\$32,130	\$32,130	\$64,260
CKSC Program Manager	\$90,844	1.00	50.00%	0.50	\$45,422	\$45,422	\$90,844
CKSC Case Manager III - Bilingual	\$58,240	1.00	100.00%	1.00	\$58,240	\$58,240	\$116,480
CKSC Case Manager III - Homeless/Non Homeless	\$47,840	1.00	100.00%	1.00	\$47,840	\$47,840	\$95,680
<b>Totals</b>	<b>\$325,442</b>	<b>4.00</b>	<b>275.00%</b>	<b>2.75</b>	<b>\$183,632</b>	<b>\$183,632</b>	<b>\$367,264</b>
Fringe Benefits Rate	31.49%						
Employee Fringe Benefits	\$102,491				\$57,831	\$57,831	\$115,662
<b>Total Salaries and Benefits</b>	<b>\$427,933</b>				<b>\$241,463</b>	<b>\$241,463</b>	<b>\$482,926</b>
<b>HSA #2</b>							<b>5/5/2021</b>



Program: CASE MANAGEMENT (Same as Line 11 on HSA #1)		Document Date:		Appendix B, Page 3
<b>Operating Expense Detail</b>				
	<u>7/1/21-6/30/22</u>	<u>7/1/22-6/30/23</u>	<u>Total</u>	
<u>Expenditure Category</u>				
Rental of Property				
Utilities (Elec, Water, Gas, Phone, Garbage)				
Program:				
Building Maintenance Supplies and Repair	\$8,791	\$8,791	\$17,582	
Printing and Reproduction	\$1,100	\$1,100	\$2,200	
Insurance	\$2,850	\$2,850	\$5,700	
Staff Training	\$530	\$530	\$1,060	
Staff Travel-(Local & Out of Town)	\$1,000	\$1,000	\$2,000	
Equipment				
<u>Consultant</u>				
<u>Other</u>				
Staff Recruitment	\$200	\$200	\$400	
Program/Client Supplies	\$900	\$900	\$1,800	
Telecommunications	\$4,500	\$4,500	\$9,000	
<b>Total Operating Expenses</b>	<b>\$19,871</b>	<b>\$19,871</b>	<b>\$39,742</b>	
<b>HSA #3</b>			<b>5/5/2021</b>	

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### *Felton Institute*

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Felton Institute
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Felton Institute Case Management Services are available at 6221 Geary Boulevard, 3<sup>rd</sup> Floor, San Francisco, Ca, 94121, Monday through Friday, 9:30am to 5:30pm.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **55** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **90**% of comprehensive assessments due each contract year.\*
- Grantee will complete **90**% of service plans due each contract year.\*
- Grantee will complete **100**% of monthly contacts during each contract year.\*
- Grantee will complete **100**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Paulo Salta  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Paulo.Salta@sfgov.org

Rocio Duenas  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Rocio.Duenas@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness



Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

### HUMAN SERVICES AGENCY BUDGET SUMMARY BY PROGRAM

Name <b>Felton Institute</b>	Term <b>7/1/21-6/30/23</b>		
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
If modification, Effective Date of Mod. _____ No. of Mod. _____			
<b>Program: Case Management</b>			
Budget Reference Page No.(s) _____			
Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
<b>Expenditures</b>			
Salaries & Benefits	\$93,268	\$93,268	\$186,536
Operating Expenses	\$8,534	\$8,534	\$17,068
<b>Subtotal</b>	<b>\$101,802</b>	<b>\$101,802</b>	<b>\$203,604</b>
Indirect Percentage (%)	15.00%	15.00%	15.00%
Indirect Cost	\$15,271	\$15,271	\$30,542
Subcontractor/Capital Expenditure			
<b>Total Expenditures</b>	<b>\$117,073</b>	<b>\$117,073</b>	<b>\$234,146</b>
<b>HSA Revenues</b>			
General Fund (86%)	\$100,683	\$100,683	\$201,366
CFDA #93.778 (14%)	\$16,390	\$16,390	\$32,780
<b>Total HSA Revenue</b>	<b>\$117,073</b>	<b>\$117,073</b>	<b>\$234,146</b>
<b>Other Revenues</b>			
<b>TOTAL DAS AND NON DAS REVENUE</b>	<b>\$117,073</b>	<b>\$117,073</b>	<b>\$234,146</b>
Full Time Equivalent (FTE)			
Prepared by: <b>Ray Mallett</b>	Telephone No.:	Date: 4/19/21	
HSA-CO Review Signature: _____			
<b>HSA #1</b>	<b>5/5/2021</b>		

Program: Case Management  
(Same as Line 11 on HSA #1)

**Salaries & Benefits Detail**

Position	Agency Totals		HSA Program		DAS budgeted salary		
	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	7/1/21-6/30/22	7/1/22-6/30/23	Total
Director of Programs	\$125,000	1.00	5.00%	0.03	\$3,750	\$3,750	\$7,500
Case Manager	\$68,000	1.00	100.00%	1.00	\$68,000	\$68,000	\$136,000
<b>Totals</b>	<b>\$193,000</b>	<b>2.00</b>	<b>105.00%</b>	<b>1.03</b>	<b>\$71,750</b>	<b>\$71,750</b>	<b>\$143,500</b>
Fringe Benefits Rate	29.99%						
Employee Fringe Benefits	\$57,881				\$21,518	\$21,518	\$43,036
<b>Total Salaries and Benefits</b>	<b>\$250,881</b>				<b>\$93,268</b>	<b>\$93,268</b>	<b>\$186,536</b>
<b>HSA #2</b>							<b>5/5/2021</b>

Program: Case Management (Same as Line 11 on HSA #1)		Appendix B, Page 3	
<b>Operating Expense Detail</b>			
	<u>7/1/21-6/30/22</u>	<u>7/1/22-6/30/23</u>	<u>Total</u>
<u>Expenditure Category</u>			
Rental of Property	\$3,900	\$3,900	\$7,800
Utilities (Elec, Water, Gas, Phone, Garbage)	\$950	\$950	\$1,900
Program:			
Building Maintenance Supplies and Repair			
Printing and Reproduction	\$100	\$100	\$200
Insurance	\$600	\$600	\$1,200
Staff Training			
Staff Travel-(Local & Out of Town)	\$1,808	\$1,808	\$3,616
Rental of Equipment	\$117	\$117	\$234
<u>Consultant</u>			
<u>Other</u>			
Program related expenses	\$1,059	\$1,059	\$2,118
<b>Total Operating Expenses</b>	<b>\$8,534</b>	<b>\$8,534</b>	<b>\$17,068</b>
<b>HSA #3</b>			<b>5/5/2021</b>

## APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE

### *Homebridge*

**Effective July 1, 2021 to June 30, 2023**

### CASE MANAGEMENT

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Homebridge
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Homebridge Case Management services are based at their main office located at 1035 Market Street, Suite L-1, in San Francisco. Program hours are Monday through Friday 8:00 a.m. to 5:15 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

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### 1) The Case Management process includes at a minimum the following:

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Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

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The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,



a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

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Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

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Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

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- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **32** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **90**% of comprehensive assessments due each contract year.\*
- Grantee will complete **90**% of service plans due each contact year.\*
- Grantee will complete **100**% of monthly contacts during each contract year.\*
- Grantee will complete **100**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
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- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
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- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Paulo Salta  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Paulo.Salta@sfgov.org

Steve Kim  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Steve.Kim@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name		Term	
6	<b>Homebridge</b>		7/1/21-6/30/23	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			7/1/21-6/30/23
11	Program Term		7/1/21-6/30/22	7/1/22-6/30/23
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$79,936	\$79,936	\$159,872
14	Operating Expenses	\$18,162	\$18,162	\$36,324
15	<b>Subtotal</b>	<b>\$98,098</b>	<b>\$98,098</b>	<b>\$196,196</b>
16	Indirect Percentage (%)	15%	15%	
17	Indirect Cost (Line 16 X Line 15)	\$14,714	\$14,714	\$29,428
18	Subcontractor/Capital Expenditures	\$0	\$0	\$0
19	Total Expenditures	\$112,812	\$112,812	\$225,624
20	<b>HSA Revenues</b>			
21	General Fund (86%)	\$97,018	\$97,018	\$194,036
22	CFDA 93.778 (14%)	\$15,794	\$15,794	\$31,588
23				
24				
25				
26				
27				
28				
29	TOTAL HSA REVENUES	\$112,812	\$112,812	\$225,624
30	<b>Other Revenues</b>			
31				
32				
33				
34				
35				
36	Total Revenues	\$112,812	\$112,812	\$225,624
37	Full Time Equivalent (FTE)	0.99	0.99	0.99
39	Prepared by: Shantel Weingand	Telephone No.: 415-659-5345		
40	HSA-CO Review Signature: _____			
41	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Homebridge</b>							
4	<b>Program: Case Management</b>							
5	(Same as Line 9 on HSA #1)							
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11						7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
		Agency Totals		HSA Program		DAAS	DAAS	TOTAL
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary
12	POSITION TITLE							
13								
14	Client Service Manager	\$62,087	1.00	10%	0.10	\$6,209	\$6,209	\$12,418
15	Case Manager	\$77,200	1.00	75%	0.75	\$57,740	\$57,740	\$115,480
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27								
28								
29								
30	TOTALS		2.00	85%	0.85	\$63,949	\$63,949	\$127,898
31								
32	FRINGE BENEFIT RATE	25%						
33	EMPLOYEE FRINGE BENEFITS					\$15,987	\$15,987	\$31,974
34								
35								
36	TOTAL SALARIES & BENEFITS	\$0				\$79,936	\$79,936	\$159,872
37	<b>HSA #2</b>							<b>5/5/2021</b>

	A	B	C	D	E	F	G	H	I	J	K
1	Appendix B, Page 3										
2											
3	<b>Homebridge</b>										
4	<b>Program: Case Management</b>										
5	(Same as Line 9 on HSA #1)										
6											
7	<b>Operating Expense Detail</b>										
8											
9											
10											
11	TOTAL										
12	<u>Expenditure Category</u>			TERM	<u>7/1/21-6/30/22</u>		<u>7/1/22-6/30/23</u>				<u>7/1/21-6/30/23</u>
13	Premises Expenses/Rental of Property				\$ 9,697		\$ 9,697				\$ 19,395
14	Utilities(Elec, Water, Gas, Phone, Garbage)				\$ 1,507		\$ 1,507				\$ 3,014
15	Office Supplies, Postage				\$ 739		\$ 739				\$ 1,477
16	Building Maintenance Supplies and Repair				\$ 238		\$ 238				\$ 476
17	Printing and Reproduction				\$ 424		\$ 424				\$ 848
18	Insurance				\$ 1,182		\$ 1,182				\$ 2,364
19	Staff Training				\$ 81		\$ 81				\$ 162
20	Staff Travel-(Local & Out of Town)										
21	Rental of Equipment										
22											
23	<b>CONSULTANTS</b>										
24											
25											
26											
27	<b>OTHER</b>										
28	Shared Costs - Payroll				\$ 1,054		\$ 1,054				\$ 2,108
29	Shared Costs - Technology				\$ 3,240		\$ 3,240				\$ 6,480
30											
31	<b>TOTAL OPERATING EXPENSE</b>				<b>\$ 18,162</b>		<b>\$ 18,162</b>				<b>\$ 36,324</b>
32											
33	<b>HSA #3</b>										
											<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***INSTITUTE ON AGING***

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.



Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Institute on Aging (IOA)
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Institute on Aging Case Management services are located at 3575 Geary Boulevard in San Francisco. Services are available Monday through Friday from 9:00 a.m. to 5:00 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need

for case management services. Monitoring is necessary as the client's health or personal situation may change, which would require an alteration to the care plan. At a minimum, a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.

- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least 220 unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete 90% of comprehensive assessments due each contract year.\*
- Grantee will complete 90% of service plans due each contact year.\*
- Grantee will complete 100% of monthly contacts during each contract year.\*
- Grantee will complete 100% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.

- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>
- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Patrick Garcia  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Patrick.Garcia@sfgov.org](mailto:Patrick.Garcia@sfgov.org)

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how

participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name		Term	
6	<b>Institute on Aging</b>		7/1/21-6/30/23	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			7/1/21-6/30/23
11	Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$405,760	\$405,760	\$811,520
14	Operating Expenses	\$56,454	\$56,454	\$112,908
15	<b>Subtotal</b>	<b>\$462,214</b>	<b>\$462,214</b>	<b>\$924,428</b>
16	Indirect Percentage (%)	15%	15%	15%
17	Indirect Cost (Line 16 X Line 15)	\$69,331	\$69,331	\$138,662
18	Subcontractor/Capital Expenditures	\$0	\$0	\$0
19	<b>Total Expenditures</b>	<b>\$531,545</b>	<b>\$531,545</b>	<b>\$1,063,090</b>
20	<b>HSA Revenues</b>			
21	General Fund	\$457,130	\$457,130	\$914,260
22	Federal Funds (CFDA 93.778)	\$74,415	\$74,415	\$148,830
23				
24				
25				
26				
27				
28				
29	<b>TOTAL HSA REVENUES</b>	<b>\$531,545</b>	<b>\$531,545</b>	<b>\$1,063,090</b>
30	<b>Other Revenues</b>			
31				
32				
33				
34				
35				
36	<b>Total Revenues</b>	<b>\$531,545</b>	<b>\$531,545</b>	<b>\$1,063,090</b>
37	Full Time Equivalent (FTE)			
39	Prepared by: Matthew Mouille	Telephone No.: 415-750-8760		
40	HSA-CO Review Signature:	_____		
41	<b>HSA #1</b>	<b>5/5/2021</b>		



	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Institute on Aging</b>							
4	<b>Program: Case Management</b>							
5								
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11						7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
		Agency Totals		HSA Program		DAS	DAS	TOTAL
		Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary
12	POSITION TITLE							
13	Care Manager (1)	68,597.50	1.00	100%	100%	\$ 68,598	\$ 68,598	\$ 137,196
14	Care Manager (2)	57,420.22	1.00	100%	100%	\$ 57,420	\$ 57,420	\$ 114,840
15	Care Manager (3) Bilingual C/M	56,294.16	1.00	100%	100%	\$ 56,294	\$ 56,294	\$ 112,588
16	Care Manager (4) Bilingual S	74,887.00	1.00	100%	100%	\$ 74,887	\$ 74,887	\$ 149,774
17	Project Manager	84,000.00	1.00	10%	10%	\$ 8,400	\$ 8,400	\$ 16,800
18	Manager, NorCal CM	110,700.20	1.00	15%	15%	\$ 16,605	\$ 16,605	\$ 33,210
19	Sr. Director, Care Management	144,083.68	1.00	5%	5%	\$ 7,204	\$ 7,204	\$ 14,408
20	Clinical Supervisor	\$88,000	1.00	40%	40%	\$ 35,200	\$ 35,200	\$ 70,400
21								
22								
23								
24								
25								
26								
27								
28	TOTALS	\$ 683,982.76	8.00	470%	4.70	\$324,608	\$324,608	\$649,216
29								
30	FRINGE BENEFIT RATE	25%						
31	EMPLOYEE FRINGE BENEFITS	\$170,996				\$81,152	\$81,152	\$162,304
32								
33								
34	TOTAL SALARIES & BENEFITS	\$854,978				\$405,760	\$405,760	\$811,520
35	HSA #2							5/5/2021

	A	B	C	D	E	F	G	H	I	J
1	Appendix B, Page 3									
2										
3	<b>Institute on Aging</b>									
4	<b>Program: Case Management</b>									
5										
6										
7	<b>Operating Expense Detail</b>									
8										
9										
10										
11	TOTAL									
12	<u>Expenditure Category</u>			TERM	<u>7/1/21-6/30/22</u>		<u>7/1/22-6/30/23</u>			<u>7/1/21-6/30/23</u>
13	Occupancy				\$14,200		\$14,200			\$ 28,400
14	Utilities (Elec, Water, Gas, Scavenger)				\$4,500		\$4,500			\$ 9,000
15	Wireless fees				\$4,154		\$4,154			\$ 8,308
16	Office Supplies, Postage				\$3,200		\$3,200			\$ 6,400
17	Insurance				\$2,000		\$2,000			\$ 4,000
18	Staff Training/retreat				\$2,000		\$2,000			\$ 4,000
19	Staff Travel (Local & Out of Town)				\$2,700		\$2,700			\$ 5,400
20	Purchase Small Equipment (Technology)				\$8,400		\$8,400			\$ 16,800
21	Liscenses and Fees				\$3,800		\$3,800			\$ 7,600
22	Recruitment fee				\$500		\$500			\$ 1,000
23	Purchase of Service				\$7,200		\$7,200			\$ 14,400
24	Respite Fund				\$3,500		\$3,500			\$ 7,000
25	Translation				\$300		\$300			\$ 600
26										
27										
28	<b>OTHER</b>									
29										
30										
31										
32	<b>TOTAL OPERATING EXPENSE</b>				<b>\$ 56,454</b>		<b>\$ 56,454</b>			<b>\$ 112,908</b>
33										
34	<b>HSA #3</b>									<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### *Jewish Family and Children Services*

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
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Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Jewish Family and Children Services
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
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Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
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- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Jewish Family and Children’s Services Case Management services are offered out of the JFCS offices at 2534 Judah Street, San Francisco, CA, 94122, Monday through Friday, 8:30am to 5:00pm.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

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#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **32** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **90**% of comprehensive assessments due each contract year.\*
- Grantee will complete **90**% of service plans due each contact year.\*
- Grantee will complete **100**% of monthly contacts during each contract year.\*
- Grantee will complete **100**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>



- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Paulo Salta  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Paulo.Salta@sfgov.org

Ella Lee  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Ella.Lee@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

**HUMAN SERVICES AGENCY BUDGET SUMMARY  
BY PROGRAM**

Name	Term		
<b>Jewish Family and Children's Services</b>	7/1/21-6/30/23		
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
If modification, Effective Date of Mod.		No. of Mod.	
Program: Case Management			
Budget Reference Page No.(s)			
Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
<b>Expenditures</b>			
Salaries & Benefits	\$96,585	\$96,585	\$193,170
Operating Expense	\$3,415	\$3,415	\$6,830
<b>Subtotal</b>	<b>\$100,000</b>	<b>\$100,000</b>	<b>\$200,000</b>
Indirect Percentage (%)	3%	3%	
Indirect Cost (Line 16 X Line 15)	\$3,000	\$3,000	\$6,000
Capital Expenditure	\$0	\$0	\$0
Total Expenditures	\$103,000	\$103,000	\$206,000
<b>HSA Revenues</b>			
General Fund	\$88,580	\$88,580	\$177,160
CFDA #93.778 (14%)	\$14,420	\$14,420	\$28,840
<b>TOTAL HSA REVENUES</b>	<b>\$103,000</b>	<b>\$103,000</b>	<b>\$206,000</b>
<b>Other Revenues</b>			
Total Revenues	\$103,000	\$103,000	\$206,000
Full Time Equivalent (FTE)			
Prepared by: Norman Santos	415-449-1274	4/7/2021	
HSA-CO Review Signature:	_____		5/5/2021
<b>HSA #1</b>			<b>5/5/2021</b>

Program: Case Management  
(Same as Line 9 on HSA #1)

Appendix B, Page 2

**Salaries & Benefits Detail**

POSITION TITLE	Agency Totals		HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	Total
	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DHS Program	DHS Program	DHS Program
					Budgeted Salary	Budgeted Salary	Budgeted Salary
				-	\$0	\$0	\$0
Bi-Lingual Care Manager (B. Jacoby)	\$69,362	1.00	100%	1.00	\$69,362	\$69,362	\$138,724
Program Supervision (Traci D.)	\$130,320	1.00	11%	0.11	\$13,901	\$13,901	\$27,802
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
				-	\$0	\$0	\$0
<b>TOTALS</b>	<b>\$199,682</b>	<b>2.00</b>	<b>111%</b>	<b>1.11</b>	<b>\$83,263</b>	<b>\$83,263</b>	<b>\$166,526</b>
FRINGE BENEFIT RATE	16%						
EMPLOYEE FRINGE BENEFITS	\$31,949				\$13,322	\$13,322	\$26,644
<b>TOTAL SALARIES &amp; BENEFITS</b>	<b>\$231,631</b>				<b>\$96,585</b>	<b>\$96,585</b>	<b>\$193,170</b>
<b>HSA #2</b>							<b>5/5/2021</b>

Program: Case Management  
 (Same as Line 9 on HSA #1)

Appendix B, Page 3

**Operating Expense Detail**

<u>EXPENDITURE CATEGORY</u>	<u>TERM</u>	<u>7/1/21-6/30/22</u>	<u>7/1/22-6/30/23</u>	<u>Total</u>
Rental of Property		\$850	\$850	\$1,700
Utilities(Elec, Water, Gas, Phone, Garbage)		\$50	\$50	\$100
Office Supplies, Postage		\$326	\$326	\$652
Building Maintenance Supplies and Repair		\$1,431	\$1,431	\$2,862
Printing and Reproduction		\$150	\$150	\$300
Insurance		\$458	\$458	\$916
Staff Training				
Staff Travel-(Local & Out of Town)		\$150	\$150	\$300
Rental of Equipment				
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
<u>OTHER</u>				
<b>TOTAL OPERATING EXPENSE</b>		<b>\$3,415</b>	<b>\$3,415</b>	<b>\$6,830</b>
<b>HSA #3</b>				<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

*Kimochi Inc.*

**Effective July 1, 2021 to June 30, 2023**

### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Kimochi Inc.
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### **III. Target Population**

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### **IV. Eligibility for Services**

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### **V. Location and Time of Services:**

The Kimochi Inc, Case Management program is housed at 1715 Buchanan Street in San Francisco. The hours of operation are Monday through Friday 9:00 a.m. to 5:00 p.m.



## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **68** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete 90 % of comprehensive assessments due each contract year.\*
- Grantee will complete 90 % of service plans due each contract year.\*
- Grantee will complete 100 % of monthly contacts during each contract year.\*
- Grantee will complete 100 % of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Paulo Salta  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Paulo.Salta@@sfgov.org

Ella Lee  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Ella.Lee@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

**HUMAN SERVICES AGENCY BUDGET SUMMARY  
BY PROGRAM**

Name Kimochi, Inc.	Term 7/1/21 -6/30/23		
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
If modification, Effective Date of Mod.		No. of Mod.	
Program: Case Management			
Budget Reference Page No.(s)			
Program Term	7/1/21 -6/30/22	7/1/21 -6/30/22	Total
<b>Expenditures</b>			
Salaries & Benefits	\$89,250	\$89,250	\$178,500
Operating Expense	\$28,253	\$28,253	\$56,506
<b>Subtotal</b>	<b>\$117,503</b>	<b>\$117,503</b>	<b>\$235,006</b>
Indirect Percentage (%)	10%	10%	
Indirect Cost (Line 16 X Line 15)	\$11,750	\$11,750	\$23,500
Capital Expenditure	\$3,321	\$3,321	\$6,642
<b>Total Expenditures</b>	<b>\$132,574</b>	<b>\$132,574</b>	<b>\$265,148</b>
<b>HSA Revenues</b>			
General Fund	\$114,014	\$114,014	\$228,028
CFDA #93.778 (14%)	\$18,560	\$18,560	\$37,120
<b>TOTAL HSA REVENUES</b>	<b>\$132,574</b>	<b>\$132,574</b>	<b>\$265,148</b>
<b>Other Revenues</b>			
Total Revenues	\$132,574	\$132,574	\$265,148
Full Time Equivalent (FTE)			
Prepared by: Shawne O'Connell	Telephone No.: 415 Date 04/20/21		
HSA-CO Review Signature:	_____		
<b>HSA #1</b>	<b>5/5/2021</b>		

Program: Case Management  
 (Same as Line 9 on HSA #1)

Appendix B, Page 2

**Salaries & Benefits Detail**

POSITION TITLE	Agency Totals		HSA Program		7/1/21 -6/30/22	7/1/21 -6/30/22	Total
	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DHS Program	DHS Program	DHS Program
					Budgeted Salary	Budgeted Salary	Budgeted Salary
Social Services Coordinator	\$62,000	1.00	55%	0.55	\$34,100	\$34,100	\$68,200
Case Manager, Japanese	\$51,000	1.00	70%	0.70	\$35,700	\$35,700	\$71,400
Case Manager, Korean	\$51,000	1.00	70%	0.70	\$35,700	\$35,700	\$71,400
<b>TOTALS</b>	<b>\$102,000</b>	<b>3.00</b>	<b>195%</b>	<b>1.95</b>	<b>\$71,400</b>	<b>\$71,400</b>	<b>\$142,800</b>
FRINGE BENEFIT RATE	25%						
EMPLOYEE FRINGE BENEFITS	\$25,500				\$17,850	\$17,850	\$35,700
<b>TOTAL SALARIES &amp; BENEFITS</b>	<b>\$127,500</b>				<b>\$89,250</b>	<b>\$89,250</b>	<b>\$178,500</b>
<b>HSA #2</b>							<b>5/5/2021</b>

Program: Case Management  
 (Same as Line 9 on HSA #1)

Appendix B, Page 3

**Operating Expense Detail**

<u>EXPENDITURE CATEGORY</u>	<u>TERM</u>	<u>7/1/21 -6/30/22</u>	<u>7/1/21 -6/30/22</u>	<u>Total</u>
Computer/IT/Website		\$4,000	\$4,000	\$8,000
Utilities(Elec, Water, Gas, Phone, Garbage)		\$5,000	\$5,000	\$10,000
Prof Services - Accounting		\$4,000	\$4,000	\$8,000
Telephone		\$5,000	\$5,000	\$10,000
Insurance D&O		\$3,000	\$3,000	\$6,000
Insurance General		\$4,253	\$4,253	\$8,506
Dues/Subscriptions		\$3,000	\$3,000	\$6,000
Staff Travel-(Local & Out of Town)				
Rental of Equipment				
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
<u>OTHER</u>				
<b>TOTAL OPERATING EXPENSE</b>		<b>\$28,253</b>	<b>\$28,253</b>	<b>\$56,506</b>
<b>HSA #3</b>				<b>5/5/2021</b>



Program: Case Management  
 (Same as Line 9 on HSA #1)

Appendix B, Page 4

**Program Expenditure Detail**

<u>EQUIPMENT</u>		7/1/21 -6/30/22	7/1/21 -6/30/22	Total
No.	ITEM/DESCRIPTION			
2	Desktop Computers	\$3,321		\$3,321
2	Desktop Computers		\$3,321	\$3,321
TOTAL EQUIPMENT COST		\$3,321	\$3,321	\$6,642
<u>REMODELING</u>				
Description				
TOTAL REMODELING COST				
TOTAL CAPITAL EXPENDITURE (Equipment and Remodeling Cost)		\$3,321	\$3,321	\$6,642
<b>HSA #4</b>				<b>5/5/2021</b>

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***ON-LOK / 30TH STREET SENIOR CENTER***

**Effective July 1, 2021 to June 30, 2023**

#### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	On-Lok/ 30 <sup>th</sup> Street Senior Center
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

30<sup>th</sup> Street Senior Center Case Management services are located at 225 30<sup>th</sup> Street 3<sup>rd</sup> floor in San Francisco. Services are available Monday through Friday 8:30 a.m. to 5:00 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **\_132\_** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **\_90\_**% of comprehensive assessments due each contract year.\*
- Grantee will complete **\_90\_**% of service plans due each contact year.\*
- Grantee will complete **\_100\_**% of monthly contacts during each contract year.\*
- Grantee will complete **\_100\_**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Patrick Garcia  
Contract Manager  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Patrick.Garcia@sfgov.org](mailto:Patrick.Garcia@sfgov.org)

**IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program



staff have completed the California Department of Aging (CDA) Security Awareness Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name		Term	
6	<b>On-Lok Day Services</b>		7/1/21-6/30/23	
7	(Check One)    New <input checked="" type="checkbox"/> <input type="checkbox"/> Renewal    Modification			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			7/1/21-6/30/23
11	Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$265,909	\$265,909	\$531,818
14	Operating Expenses	\$27,558	\$27,558	\$55,116
15	<b>Subtotal</b>	<b>\$293,467</b>	<b>\$293,467</b>	<b>\$586,934</b>
16	Indirect Percentage (%)	15%	15%	15%
17	Indirect Cost (Line 16 X Line 15)	\$44,020	\$44,020	\$88,040
18	Subcontractor/Capital Expenditures	\$0	\$0	\$0
19	<b>Total Expenditures</b>	<b>\$337,487</b>	<b>\$337,487</b>	<b>\$674,974</b>
20	<b>HSA Revenues</b>			
21	General Fund	\$290,239	\$290,239	\$580,478
22	Federal Funds (CFDA 93.778)	\$47,248	\$47,248	\$94,496
23				
24				
25				
26				
27				
28				
29	<b>TOTAL HSA REVENUES</b>	<b>\$337,487</b>	<b>\$337,487</b>	<b>\$674,974</b>
30	<b>Other Revenues</b>			
31	Agency Cash - Fundraising	\$22,937	\$22,937	\$45,875
32				
33				
34				
35				
36	<b>Total Revenues</b>	<b>\$360,424</b>	<b>\$360,424</b>	<b>\$720,849</b>
37	Full Time Equivalent (FTE)	3.32	3.32	
39	Prepared by:        Meko Ma	Telephone No.:        628-208-8546		
40	HSA-CO Review Signature: _____			
41	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>On-Lok Day Services</b>							
4	<b>Program: Case Management</b>							
5								
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11	<b>H.S.A-DAS</b>	Agency Totals		HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
12	POSITION TITLE	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	DAS Budgeted Salary	DAS Budgeted Salary	DAS TOTAL Budgeted Salary
13	Geriatrics Support Services Manager	\$84,843	1.00	75%	75%	\$ 63,632	\$ 63,632	\$ 127,264
14	Case Manager 1	\$62,504	1.00	93%	93%	\$ 58,129	\$ 58,129	\$ 116,258
15	Case Manager 2	\$56,451	1.00	93%	93%	\$ 52,500	\$ 52,500	\$ 105,000
16	Hospitality Coordinator	\$49,878	1.00	7%	7%	\$ 3,491	\$ 3,491	\$ 6,982
17	Administrative Secretary	\$60,778	1.00	20%	20%	\$ 12,156	\$ 12,156	\$ 24,312
18	Assistant Director	\$97,344	1.00	20%	20%	\$ 19,469	\$ 19,469	\$ 38,938
19								
20								
21								
22								
23	TOTALS	\$411,798	6.00	308%	3.08	\$209,377	\$209,377	\$418,754
24								
25	FRINGE BENEFIT RATE	27%						
26	EMPLOYEE FRINGE BENEFITS	\$111,186				\$56,532	\$56,532	\$113,064
27								
28								
29	<b>TOTAL DAS SALARIES &amp; BENEFITS</b>	\$522,984				\$265,909	\$265,909	\$531,818
30								
31								
32								
33	<b>Non-DAS</b>	Agency Totals		HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
34	POSITION TITLE	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Non-DAS Budgeted Salary	Non-DAS Budgeted Salary	Non-DAS TOTAL Budgeted Salary
36	Case Manager 1	\$62,504	1.00	7%	7%	\$ 4,375	\$ 4,375	\$ 8,750
37	Case Manager 2	\$56,451	1.00	7%	7%	\$ 3,952	\$ 3,952	\$ 7,904
40	Assistant Director	\$97,344	1.00	10%	10%	\$ 9,734	\$ 9,734	\$ 19,468
41						\$ -	\$ -	\$ -
42						\$ -	\$ -	\$ -
43						\$ -	\$ -	\$ -
44						\$ -	\$ -	\$ -
45	TOTALS	\$411,798	6.00	24%	0.24	\$18,061	\$18,061	\$36,122
46								
47	FRINGE BENEFIT RATE	27%						
48	EMPLOYEE FRINGE BENEFITS	\$111,186				\$4,876	\$4,876	\$9,753
49								
50								
51	<b>TOTAL NON-DAS SALARIES &amp; BENEFITS</b>	\$522,984				\$22,937	\$22,937	\$45,875
52								
53	<b>TOTAL DAS &amp; NON-DAS SALARIES &amp; BENEFITS</b>	\$522,984				\$288,846	\$288,846	\$577,693
54	<b>HSA #2</b>							<b>5/5/2021</b>



## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***OPENHOUSE***

**Effective July 1, 2021 to June 30, 2023**

#### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
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Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Openhouse
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following:  a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.

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Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

Openhouse Case Management services are offered out of the Bob Ross LGBT Senior Center, 65 Laguna Street, San Francisco, CA, 94102. Hours of operation are Monday through Friday, 9:30am to 5:30pm.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

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#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,



a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

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## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **55** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **90**% of comprehensive assessments due each contract year.\*
- Grantee will complete **90**% of service plans due each contact year.\*
- Grantee will complete **100**% of monthly contacts during each contract year.\*
- Grantee will complete **100**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered online to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Reanna Albert  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Reanna.Albert@sfgov.org

Steve Kim  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Steve.Kim@sfgov.org

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name	<u>Openhouse</u>		Term
6				7/1/21 - 6/30/23
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.			
9	<b>Program: Case Management</b>			
10	Budget Reference Page No.(s)			
11	Program Term	7/1/21-6/30/22	7/1/22-6/30/23	Total
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$98,773	\$98,773	\$197,546
14	Operating Expense	\$0	\$0	\$0
15	<b>Subtotal</b>	\$98,773	\$98,773	\$197,546
16	Indirect Percentage (%)	15%	15%	15%
17	Indirect Cost (Line 16 X Line 15)	\$14,816	\$14,816	\$29,632
18	Capital Expenditure	\$0	\$0	\$0
19	Total Expenditures	\$113,589	\$113,589	\$227,178
20	<b>HSA Revenues</b>			
21	General Fund (86%)	\$97,687	\$97,687	\$195,374
22	CFDA #93.778 (14%)	\$15,902	\$15,902	\$31,804
23				
24				
25				
26				
27				
28				
29	TOTAL HSA REVENUES	\$113,589	\$113,589	\$227,178
30	<b>Other Revenues</b>			
31				
32				
33				
34				
35				
36	Total Revenues	\$113,589	\$113,589	\$227,178
37	Full Time Equivalent (FTE)	1.15	1.15	1.15
39	Prepared by: Matthew Cimino	Telephone No.: (415) 530-2783		4/13/2021
40	HSA #1			5/5/2021

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Openhouse</b>							
4	Program Name:							
5	<b>Case Management</b>							
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11		7/1/21-6/30/22		7/1/22-6/30/23				
12		Agency Totals		For HSA Program		For DHS Program	For DHS Program	TOTAL
13	POSITION TITLE	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	7/1/21 - 6/30/23
14	Case Manager	\$63,669	100%	100.00%	100.00%	\$63,669	\$63,669	\$127,338
15	Director of Community Support Ser	\$95,000	100%	10.53%	10.53%	\$10,000	\$10,000	\$20,000
16	Excutive Director	\$175,000	100%	4.94%	4.94%	\$8,642	\$8,642	\$17,284
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29	TOTALS	\$ 333,669	3.00	1.15	1.15	\$82,311	\$82,311	\$164,622
30								
31	FRINGE BENEFIT RATE	20%						
32	EMPLOYEE FRINGE BENEFITS	\$66,734				\$16,462	\$16,462	\$32,924
33								
34								
35	TOTAL SALARIES & BENEFITS	\$400,403				\$98,773	\$98,773	\$197,546
36	HSA #2	5/5/2021						

## **APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

### ***SELF-HELP FOR THE ELDERLY***

**Effective July 1, 2021 to June 30, 2023**

#### **CASE MANAGEMENT**

#### **I. Purpose:**

Office of Community Partnerships funds case management programs to help facilitate connections for older adults and adults with disabilities to services that promote and maintain the optimum level of functioning in the most independent setting. Activities of case management services include intake/enrollment, assessment, service planning and implementation, monitoring, reassessment, and ultimately discharge/disenrollment from services.

#### **II. Definitions**

Adult with a Disability	Person 18 years of age or older living with a disability.
Case Management	Case management is a process to plan, seek, advocate for, and monitor services from different social service or health care organizations and staff on behalf of a client. The process enables social workers in an organization, or in different organizations, to coordinate their efforts to serve a given client through professional teamwork, thus expanding the range of needed services offered. Case management limits problems arising from fragmentation of services, staff turnover, and inadequate coordination among providers. Case management can occur within a single, large organization or within a community program that coordinates services among settings. (National Association of Social Workers Standards for Social Work Case Management, 2013.)
City	City and County of San Francisco, a municipal corporation.
Controller	Controller of the City and County of San Francisco or designated agent.
CARBON	Contracts Administration, Reporting, and Billing On Line System
DAS	Department of Disability and Aging Services.

Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment
Frail	An individual determined to be functionally impaired in one or both of the following areas: (a) unable to perform two or more activities of daily living (such as bathing, toileting, dressing, eating, and transferring) without substantial human assistance, including verbal reminding, physical cueing or supervision; (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to others.
Grantee	Self-Help for the Elderly (SHE)
HSA	San Francisco Human Services Agency
Low Income	Having income at or below 300% of the federal poverty line defined by the federal Bureau of the Census and published annually by the U.S. Department of Health and Human Services.
LGBT	An acronym/term used to refer to persons who self-identify as non-heterosexual and/or whose gender identity does not correspond to their birth sex. This includes, but is not limited to, lesbian, gay, bisexual, transgender, genderqueer, and gender non-binary
Minority	An ethnic person of color who is any of the following: a) Black – a person having origins in any of the Black racial groups of Africa, b) Hispanic – a person of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish or Portuguese culture or origin regardless of race, c) Asian/Pacific Islander – a person whose origins are from India, Pakistan or Bangladesh, Japan, China, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Samoa, Guam, or the United States Territories of the Pacific including the Northern Marianas, d) American Indian/Alaskan Native – an American Indian, Eskimo, Aleut, or Native Hawaiian. Source: California Code of Regulation Sec. 7130.



OCP	Office of Community Partnerships
Older Adult	Person who is 60 years or older, used interchangeably with senior
Senior	Person who is 60 years or older, used interchangeably with older adult
SOGI	Sexual Orientation and Gender Identity; Ordinance No. 159-16 amended the San Francisco Administrative Code to require City departments and contractors that provide health care and social services to seek to collect and analyze data concerning the sexual orientation and gender identity of the clients they serve (Chapter 104, Sections 104.1 through 104.9.).

### III. Target Population

Services must target those older adults and adults with disabilities who are members of one or more of the following groups that have been identified as demonstrating the greatest economic and social need. In particular:

- Low income
- Non or limited English speaking
- Minority
- Frail
- Member of LGBT community

### IV. Eligibility for Services

- A resident of San Francisco
- Aged 60 and above, or
- Aged 18 and above with a disability
- At an income level of 400% of federal poverty or less
- Not currently receiving duplicative case management services
- Has a demonstrable need for case management and is willing to participate in the program.
  - Demonstrable need includes: inability to coordinate needed services, identifiable service needs such as connection to health services, money management, or stabilization of living situation
  - Needs limited to only ‘case monitoring’ (i.e., no active service plan needs) or ‘finding housing’ are not a demonstrable need for OCP case management services

### V. Location and Time of Services:

The Self-Help for the Elderly Case Management program is housed at 601 Jackson Street in San Francisco. It is open Monday through Friday from 9:00 a.m. to 5:00 p.m.

## VI. Description of Services

Grantee shall provide case management services to eligible clients consistent with OCP Policy Memorandum #39 “OCP Case Management Program Standards” (as revised March 5, 2018). The OCP Case Management Program Standards include core elements described below. Performance of core elements are recorded in the CA GetCare database which all OCP funded case management providers are required to utilize.

\*\*\*Grantee shall continue to follow guidance in or instructions from health care providers, the Centers for Disease Control and Prevention (CDC), California Department of Public Health (CDPH), and local health departments relating to COVID-19. If there are contradictory requirements between the most current CDC, CDPH, and local health department guidance or health orders, providers should follow the strictest requirements. These requirements shall be followed with the intent to maximize the health and safety of Grantee staff and clients receiving services.

### 1) The Case Management process includes at a minimum the following:

#### a. Intake/Enrollment

All clients seeking to newly enroll in case management services must go through the Centralized Intake and Waitlist (CIW) process. Referrals for OCP funded case management can come from City agencies, hospitals, community based organizations, friends and family of potential clients, and self-referrals from clients themselves. The CIW process helps determine presumptive eligibility of the potential client, track unmet need, and streamline the referral process. OCP funded case management providers will select clients from the CIW for enrollment in services.

#### b. Comprehensive Assessment

Comprehensive assessment is the process of collecting in-depth information about a client’s situation and level of functioning. The comprehensive assessment identifies specific problems to be addressed in a service plan to coordinate services.

#### c. Service Planning

The information collected through the comprehensive assessment will allow a case manager to identify the client’s needs and goals. The service plan is a systematic means of addressing each of the problems identified in the assessment.

#### d. Service Plan Implementation

The implementation of the service plan is the process of putting the plan into action. The case manager acts as a link between the client and the needed services, helping to assure the most appropriate, timely, and cost effective delivery of service to the client.

#### e. Monitoring

Regular monitoring activities are conducted by the case manager to determine whether the goals and objectives of the care plan are being achieved and to assess ongoing need for case management services. Monitoring is necessary as the client’s health or personal situation may change, which would require an alteration to the care plan. At a minimum,

a quarterly face-to-face contact with each client is required. Phone calls will be made to the client during the months that no face-to-face contact occurs.

f. Progress Notes

Progress notes are the ongoing chronology of the client's record and case management activities. They should address the provision of services as planned; whether services continue to be necessary and appropriate and are being delivered as anticipated. Progress notes also indicate changes in client situation such as health, living situation, and functional ability.

g. Reassessment

Case management requires a comprehensive reassessment of each client on an annual basis and upon significant changes.

h. Discharge/Disenrollment

Discharge (also called termination of services or case closure) is the process whereby the case manager ends case management services to the client. case management services will be ended when the client: (1) moves out of San Francisco, (2) no longer wishes to use case management, (3) improves or stabilizes to the point that services are no longer necessary, (4) dies, (5) exhibits threatening or dangerous behavior toward case management staff, or (6) is receiving duplicative services.

## 2) Client Caseload

The Grantee shall ensure that one full time equivalent case manager should handle a monthly caseload of 40 clients. For case managers serving a caseload that requires frequent or urgent service needs, the monthly caseload requirement may be reduced to 32 active cases but this requires notification of the assigned OCP program analyst at the time of caseload reduction. This notification must include documentation to justify the reduction. Reduced caseloads will also be checked for supporting documentation during the annual program monitoring process.

## 3) Additional Requirements

- Grantee will participate in the DAS funded Case Management City Wide Clinical Collaborative program.
- OCP Case Management Program Standards provide the framework for case management services, however the Grantee must establish its own policies and procedures to operationalize the standards within their own agency to best meet client needs.
- Case managers and case management supervisors will attend case management provider's meetings as scheduled.
- Case managers will be provided with adequate case management training as-needed. DAS/OCP funded case management training purchased or provided by Grantee must be approved by DAS/OCP staff.

## VII. Objectives:

### *Service Objectives*

For each Fiscal Year:

- Grantee will provide case management services to at least **\_280\_** unduplicated consumers.

(Note: Unduplicated consumers to be served on an annual basis shall be at a minimum 55 unduplicated consumers per 1.0 FTE Case Manager staff.)

- Grantee will complete **\_90\_**% of comprehensive assessments due each contract year.\*
- Grantee will complete **\_90\_**% of service plans due each contact year.\*
- Grantee will complete **\_100\_**% of monthly contacts during each contract year.\*
- Grantee will complete **\_100\_**% of face-to-face contacts each contract year.\*

\* Tracked via documentation in the CA GetCare database

### *Outcome Objectives*

The outcome objectives to be measured annually are:

- **70%** of identified service goals will be met.
- **25%** of cases closed with status of “improved” or “no longer needed services.”\*

\* Tracked via documentation in the CA GetCare database

## VIII. Reporting Requirements

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enroll the clients into the CA GetCare database: (<https://ca.getcare.com/caprovider/>), and enter all the required data in the Case Management Module, including medication list, assessment, progress notes, service plan etc.
- B. The grantee will enter into the CA GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- C. Monthly, quarterly, and annual reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system as required by DAS and contracts department staff.
- D. Grantee shall submit Community Services Block Grant (CSBG) time study to HSA/DAS for the months of February, May, August and November. The time study is due on the 10<sup>th</sup> day following the time study month and shall be entered on line to this website link: <https://calmaa.hfa3.org/signin>

- E. Grantee shall issue a Fiscal Closeout Report at the end of the fiscal year. The report is due to HSA no later than July 31 each grant year. This report must be submitted to the CARBON system.
- F. Grantee will participate in an annual consumer survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 35% of contracted annual unduplicated consumers to be served.
- G. Grantee shall develop and deliver biannual summary reports of SOGI data collected in the year as requested by DAS/HSA. The due dates for submitting the annual summary report is January 10<sup>th</sup> and July 10<sup>th</sup>.
- H. Grantee shall develop and deliver ad hoc reports as requested by DAS/HSA.
- I. Grantee is required to attend all mandatory case management trainings, Quarterly Provider's Meetings, or other meetings as scheduled by DAS.
- J. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- K. Apart from reports with specific instructions above, all other reports and communications should be sent to the following addresses:

Ofelia Trevino  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
[Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Tahir Shaikh  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
[Tahir.Shaikh@sfgov.org](mailto:Tahir.Shaikh@sfgov.org)

## **IX. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of the participants' record entered into the Case Management Module, compliance with specific program standards or requirements as stated in the OCP Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the elder abuse reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness

Training program operation, which includes a review of a written policies and procedures manual of all OCP-funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of directors list and whether services are provided appropriately according to Sections VI and VII.

- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3	<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>			
4	<b>BY PROGRAM</b>			
5	Name			7/1/21-6/30/23
6	<b>SELF-HELP FOR THE ELDERLY</b>			
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	Program: Case Management			
10	Budget Reference Page No.(s)			Total
11	Program Term		7/1/21-6/30/22	7/1/22-6/30/23
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$397,530	\$397,530	\$795,060
14	Operating Expense	\$50,583	\$50,583	\$101,166
15	<b>Subtotal</b>	\$448,113	\$448,113	\$896,226
16	Indirect Percentage (%)	15%	15%	15%
17	Indirect Cost (Line 16 X Line 15)	\$67,217	\$67,217	\$134,434
18	Capital Expenditure	\$0	\$0	\$0
19	Total Expenditures	\$515,330	\$515,330	\$1,030,660
20	<b>HSA Revenues</b>			
21	General Fund (86%)	\$443,184	\$443,184	\$886,368
22	CFDA #93.778 (14%)	\$72,146	\$72,146	\$144,292
23				
24				
25				
26				
27				
28				
29	TOTAL HSA REVENUES	\$515,330	\$515,330	\$1,030,660
30	<b>Other Revenues</b>			
31				
32				
33				
34				
35				
36	Total Revenues	\$515,330	\$515,330	\$1,030,660
37	Full Time Equivalent (FTE)			
39	Prepared by: Leny Nair		Telephone No.:	Date 4/20/21
40	HSA-CO Review Signature: _____			
41	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	SELF-HELP FOR THE ELDERLY							
4	Program: Case Management							
5	(Same as Line 9 on HSA #1)							
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10								
11								
12		Agency Totals		For HSA Program		7/1/21-6/30/22	7/1/22-6/30/23	7/1/21-6/30/23
	POSITION TITLE	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	For DAS Program Budgeted Salary	For DAS Program Budgeted Salary	For DAS Program TOTAL
13	Case Management Supervisor	\$76,000	100%	95%	95%	\$72,200	\$72,200	\$144,400
14	Case Manager	\$56,784	100%	100%	100%	\$56,784	\$56,784	\$113,568
15	Case Manager	\$56,160	100%	100%	100%	\$56,160	\$56,160	\$112,320
16	Case Manager	\$57,876	100%	100%	100%	\$57,876	\$57,876	\$115,752
17	Case Manager	\$49,920	100%	100%	100%	\$49,920	\$49,920	\$99,840
18	Director of Social Service	\$94,000	100%	100%	24%	\$22,560	\$22,560	\$45,120
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								
30	TOTALS	\$390,740	6.00	5.95	5.19	\$315,500	\$315,500	\$631,000
31								
32	FRINGE BENEFIT RATE	26%						
33	EMPLOYEE FRINGE BENEFITS	\$99,934				\$82,030	\$82,030	\$164,060
34								
35								
36	TOTAL SALARIES & BENEFITS	\$490,674				\$397,530	\$397,530	\$795,060
37	HSA #2	5/5/2021						





**APPENDIX A: SERVICES TO BE PROVIDED BY GRANTEE**

**INSTITUTE ON AGING**

**JULY 1, 2021 TO JUNE 30, 2023**

**Case Management: Clinical Collaborative Services**

**I. Purpose:**

The purpose of this grant is to improve the knowledge, skills, and performance of DAS/OCP funded case managers working with older adults and adults with disabilities and to more broadly maintain agency level excellence in the provision of services.

Clinical supervision is an important component of the services offered. It provides clinical support for individual case managers to improve the services delivered to their clients, to provide professional growth for the individual case manager, and to help deter staff burnout. The clinical supervisor/consultant will provide such resources by bringing together community case managers from OCP-funded case management agencies, for group and individual supervision meetings, clinical oversight, and consultation. The case management clinical supervision as part of the collaborative is guided by Office on the Aging Program Memorandum #39 – “Case Management Program Standards.” The program will also provide group trainings and Clinical Collaborative services for non-case management staff, with a focus on Aging and Disability Resources Center (ADRC) staff.

In addition to working with community-based organizations and their case management staff, Clinical Collaborative services’ staff is asked to work with DAS/OCP staff around program and project improvements as needed.

**II. Definitions:**

ADRC Aging and Disability Resource Centers (ADRC) provide a broad spectrum of information including options for long-term services and supports (LTSS) and referrals between a wide array of organizations. ADRCs are located throughout San Francisco and serve people of all ages, disabilities, and income levels.

Adult with Disability A person, 18 years of age or older living with one or more disabilities.

CA-GetCare	A web-based application that provides specific functionalities for contracted agencies to perform consumer intake/assessment/enrollment, record service units, run reports, etc.
Case Management Module	An on-line case management module, which includes comprehensive assessment, service plan, progress notes and other tools. It is part of the CA-GetCare web-based application.
DAS	Department of Disability and Aging Services.
Disability	A condition or combination of conditions that is attributable to a mental, cognitive or physical impairment, including hearing and visual impairments, that results in substantial functional limitations in one (1) or more of the following areas of major life activity: a) Self-care: activities of daily living (ADL), and instrumental activities of daily living (IADL); b) Capacity for independent living and self-direction; c) Cognitive functioning, and emotional adjustment.
Grantee	Institute on Aging.
HSA	Human Services Agency of the City and County of San Francisco.
OCM	Office of Contract Management, San Francisco Human Services Agency.
Older Adult	Person who is 60 years of age or older, used interchangeably with Senior.
OCP	Office of Community Partnerships
RTZ Associates	Vendor of CA-GetCare Case Management Module.
Senior	Person who is 60 years of age or older, used interchangeably with older adult

### **III. Eligibility for Clinical Collaborative Services:**

The intended recipients of the services provided by the Clinical Collaborative are OCP funded case management programs and their case managers. Enhanced services will include capacity for ADRC staff and other community based organization staff (based on availability).

### **IV. Location and Time of Services:**

Clinical Collaborative services are based at IOA's offices at 3575 Geary Blvd in San Francisco. The group and individual supervision, clinical oversight, and consultation are delivered at a variety of locations including participating agency sites, IOA offices, City offices, and other locations as agreed upon.

### **V. Description of Services**

**The goals of the Clinical Collaborative are:**

- Improve case manager and ADRC staffs' knowledge, skills, and abilities.
- Emphasize core elements of case management – intake/enrollment, comprehensive assessment, service planning/implementation, monitoring, progress notes, re-assessment, discharge/disenrollment.
- Provide a support network for case managers and ADRC staff to enhance professional growth.
- Maintain quality of case management and ADRC services.
- Build networks among case management and ADRC providers.

To meet these goals, the Grantee shall provide individual and group clinical consultation, multi-disciplinary team meetings, clinical oversight, chart and documentation review (via the online Case Management Module), and an opportunity for professional networking/resource sharing.

**Clinical Collaborative services includes at a minimum the following:**

- **Monthly group supervision meetings for the Clinical Collaborative.** Group meetings provide case consultation, topic specific training, and review of core tasks and standards of case management. For group meetings, the Clinical Collaborative staff may also bring in outside experts and trainers to expand knowledge of resources, geriatric-related topics, behavioral health related issues, clinical skills and case management strategies with a focus on assessment, developing service plans, client relationship building, and managing challenging client issues. The Clinical Collaborative staff will encourage or enable participants' sharing of community resources, cross-agency referrals, peer review and guidance.

- **Bi-Weekly individual clinical consultation to members of the Collaborative.** Individual sessions emphasize specific case manager issues, challenging client issues, and offers guidance for maintaining quality services. In addition, individual consultation provides a forum to address and improve charting and documentation issues.
- **Monthly meetings with OCP case management supervisors and directors.** On a monthly basis, the Clinical Collaborative staff will meet with the agency supervisors and/or directors to ensure coordination between the Collaborative and the day to day case management supervisors, to improve program effectiveness and avoid any problems of “dual supervision.”
- **Routine review of assessments and service plans developed by case managers.** Reviews will look for thoroughness, relevance and client engagement upon admission or enrollment to the program.
- The Collaborative’s staff will advise OCP staff on program improvements and projects as needed.

**Enhanced Services shall include at a minimum the following:**

- **ADRC Clinical Group Consultation.** Collaborative staff will meet at various on-site locations with ADRC staff to discuss challenging client issues, and offer guidance for maintaining quality services while receiving feedback not only from the clinical staff, but from peers as well. The Clinical Collaborative staff will encourage or enable participants’ sharing of community resources, cross-agency referrals, and guidance.
- **Quarterly Community Trainings.** Building on the clinical consult and supervision content, the Clinical Collaborative staff identifies topics that providers have expressed interest in having more intensive training around and provide those trainings to the community providers; with an emphasis on case management and ADRC staff. Trainings will be held in a venue that can comfortably accommodate 30 or more community members. Trainings will be a minimum of two hours in length to appropriately cover the content of the topics being covered as well as allow time for questions from those in attendance.
- **Multi-Disciplinary Team (MDT) Meetings.** The MDT meeting is an additional consultation format that an agency already participating in the Collaborative can request if they believe their agency’s DAS funded staff would benefit from a targeted training from the Clinical Collaborative staff. Staff from different disciplines bring cases to the MDT meeting to problem solve at an agency level on how to best serve difficult clients, or clients with unique needs and/or issues. Staff who could benefit from an agency MDT meeting could include case managers,

ADRC staff, community staff, meal staff, and other potential DAS funded staff as needed.

## **VI. Objectives:**

### ***Service Objectives***

Grantee will be required to follow specific service objectives that measure the quantity of services provided:

- Grantee will provide Clinical Collaborative services to a total of **30** case managers working in Office of Community Partnerships (OCP) funded case management programs.
- Grantee will provide a minimum of **44** case management clinical group consultation meetings per year.
- Grantee will provide a minimum of **550** individual consultation sessions to the case managers annually.
- Grantee will provide a total of **12** meetings with participating case management agency supervisors or directors.

### ***Service Objectives (for Clinical Collaborative Contract Enhancement)***

Grantee will be required to follow specific service objectives in response to the program expansion that measure the quantity of services provided:

- Grantee will provide a minimum of **6** ADRC clinical group consultation meetings per fiscal year.
- Grantee will provide clinical collaborative services to a minimum of **14** ADRC staff.
- Grantee will provide a minimum of **4** community based trainings per fiscal year to case management and ADRC staff.
- Grantee will provide a minimum of **4** multi-disciplinary (MDT) consultations to participating Collaborative agencies (this service would be limited to those agencies already engaged in consultation services for case management and ADRC).

### ***Outcome Objectives***

Grantee will be required to follow specific outcome objectives that measure the quality and other relevant aspects of the services provided:

- At least eighty-five percent (85%) of case managers receiving services through the Collaborative and responding to an annual satisfaction survey will state the services were beneficial to them.

- At least eighty-five percent (85%) of case managers receiving services through the Collaborative and responding to an annual satisfaction survey will state the services helped improve their skill level and performance.
- At least eighty-five percent (85%) of case managers receiving services through the Collaborative and responding to an annual satisfaction survey will report that when they brought specific issues to the Collaborative, they were able to get training on that issue.
- At least eighty-five percent (85%) of case management Supervisors and Directors receiving services through the Collaborative and responding to a satisfaction survey will state that the services were beneficial to their Case Manager staff.
- At least eighty-five percent (85%) of case management Supervisors and Directors receiving services through the Collaborative and responding to an annual satisfaction survey will report that Collaborative services helped improve their case managers' skill levels and performance.
- At least eighty-five percent (85%) of case management supervisors and directors receiving services through the Collaborative and responding to an annual satisfaction survey will report that if they brought an issue facing their case managers to the Collaborative, the Collaborative would be able to provide consultation or training to help the case managers.

*Outcome Objectives (for Dignity Fund Contract Enhancement)*

Grantee will be required to follow specific outcome objectives that measure the quality and other relevant aspects of the services provided:

- At least eighty-five percent (85%) of ADRC staff receiving services through the Collaborative and responding to an annual satisfaction survey will state the services were beneficial to them.
- At least eighty-five percent (85%) of ADRC staff receiving services through the Collaborative and responding to an annual satisfaction survey will report that when they brought specific issues to the Collaborative, they were able to get training on that issue.
- At least eighty-five percent (85%) of ADRC staff will report that the community-based trainings were relevant to their daily work.
- At least eighty-five percent (85%) of ADRC staff will report they were able to better help the clients they serve using new interventions learned from the community-based trainings they received.
- At least eighty-five percent (85%) of ADRC supervisors and directors in the Collaborative responding to a satisfaction survey will state that the community-based trainings were beneficial to their ADRC staff.
- At least eighty-five percent (85%) of providers who attend the community-based trainings will report the topics presented were relevant and needed.
- At least eighty-five percent (85%) of providers who attend the community-based trainings will report the topics presented were helpful to them in their work.

## VII. REPORTING REQUIREMENTS:

Grantee will provide various reports during the term of the grant agreement.

- A. The grantee will enter into the CA-GetCare Service Unit section all the units of service by the 5th working day of the month for the preceding month.
- B. Monthly reports must be entered into the Contracts Administration, Reporting, and Billing Online (CARBON) system.
- C. Grantee will provide an annual report summarizing the contract activities, referencing the tasks as described in Section VIII & IX - Service and Outcome Objectives.
- D. Grantee will participate in annual Consumer Satisfaction Survey in cooperation with Office of Community Partnerships (OCP) with a minimum return rate of 85% of case managers and ADRC staff and 85% of Supervisors and Directors participating in Collaborative services. Grantee will also survey attendees at the end of each community training provided.
- E. Grantee shall develop and deliver ad hoc reports as requested by HSA.
- F. Grantee is required to attend all mandatory Case Management Provider's meetings and other meetings as needed.
- G. The Grantee will be compliant with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) privacy and security rules.
- H. Apart from reports requested to be sent via e-mail to the Program Analyst and/or Contract Manager, all other reports should be sent to the following addresses:

Ofelia Trevino  
Program Analyst  
DAS, Office of Community Partnerships  
PO Box 7988  
San Francisco, CA 94120  
Email address: [Ofelia.Trevino@sfgov.org](mailto:Ofelia.Trevino@sfgov.org)

Elizabeth Leone, Contract Manager  
Human Services Agency  
PO Box 7988  
San Francisco, CA 94120  
Email address: [Elizabeth.Leone@sfgov.org](mailto:Elizabeth.Leone@sfgov.org)



**VIII. MONITORING ACTIVITIES:**

- A. Program Monitoring: Program monitoring will include review of compliance to specific program standards or requirements as stated in the OOA Policy Memorandum #39, Case Management Standards; client eligibility and targeted mandates, back up documentation for the units of service and all reporting, and progress of service and outcome objectives; how participant records are collected and maintained; reporting performance including monthly service unit reports on CA-GetCare, maintenance of service unit logs; agency and organization standards, which include current organizational chart, evidence of provision of training to staff regarding the Elder Abuse Reporting; evidence that program staff have completed the California Department of Aging (CDA) Security Awareness Training; program operation, which includes a review of a written policies and procedures manual of all OCP funded programs, written project income policies if applicable, grievance procedure posted in the center/office, and also given to the consumers who are homebound, hours of operation are current according to the site chart; a board of director list and whether services are provided appropriately according to Sections VI and VII.
- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, the current board roster and selected board minutes for compliance with the Sunshine Ordinance, and HIPAA compliance.

	A	B	C	D
1	Appendix B, Page 1			
2				
3				
4				
<b>HUMAN SERVICES AGENCY BUDGET SUMMARY</b>				
5	Name		Term	
6	<b>Institute on Aging (IOA)</b>		<b>7/1/2021 - 6/30/2023</b>	
7	(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>			
8	If modification, Effective Date of Mod.		No. of Mod.	
9	Program: <b>Clinical Collaborative Services 21-23</b>			
10	Budget Reference Page No.(s)	Original	Original	<b>Total</b>
11	Program Term	<b>7/1/21 - 6/30/22</b>	<b>7/1/22 - 6/30/23</b>	<b>7/1/21 - 6/30/23</b>
12	<b>Expenditures</b>			
13	Salaries & Benefits	\$247,633	\$247,633	\$495,266
14	Operating Expenses	\$17,267	\$17,267	\$34,534
15	Subtotal	\$264,900	\$264,900	\$529,800
16	Indirect Percentage (%)	15%	15%	
17	Indirect Cost (Line 16 X Line 15)	\$39,735	\$39,735	\$79,470
18	<b>Total Expenditures</b>	<b>\$304,635</b>	<b>\$304,635</b>	<b>\$609,270</b>
19	<b>HSA Revenues</b>			
20	General Fund (86%)	\$261,986	\$261,986	\$523,972
21	CFDA 93.778 (14%)	\$42,649	\$42,649	\$85,298
22				
23				
24				
25				
26				
27				
28	<b>TOTAL HSA REVENUES</b>	<b>\$304,635</b>	<b>\$304,635</b>	<b>\$609,270</b>
29	<b>Other Revenues</b>			
30				
31				
32				
33				
34				
35	Total Revenues	<b>\$304,635</b>	<b>\$304,635</b>	<b>\$609,270</b>
36				
38	Prepared by: _____			Date: 4/6/2021
39	HSA-CO Review Signature: _____			
40	<b>HSA #1</b>			<b>5/5/2021</b>

	A	B	C	D	E	F	G	H
1	Appendix B, Page 2							
2								
3	<b>Institute on Aging (IOA)</b>							
4	<b>Program: Clinical Collaborative Services 21-23</b>							
5	(Same as Line 9 on HSA #1)							
6								
7	<b>Salaries &amp; Benefits Detail</b>							
8								
9								
10	7/1/2021 - 6/30/2023							
11		Agency Totals		HSA Program		7/1/21 - 6/30/22	7/1/22 - 6/30/23	TOTAL
12	POSITION TITLE	Annual Full Time Salary for FTE	Total FTE	% FTE funded by HSA (Max 100%)	Adjusted FTE	Original Budgeted Salary	Original Budgeted Salary	Budgeted Salary
13	Clinical Collaborative Lead	\$86,233	1.00	100%	0.90	\$77,610	\$77,610	\$155,220
14	Clinical Consultant	\$77,000	1.00	100%	1.00	\$77,000	\$77,000	\$154,000
15	Addl. Clinical Consultant .5	\$76,960	0.50	45%	0.45	\$34,632	\$34,632	\$69,264
16	Education Specialist	\$69,672	1.00	5%	0.05	\$3,484	\$3,484	\$6,968
17	Mngr Community Programs	\$107,625	1.00	5%	0.05	\$5,381	\$5,381	\$10,762
18								
19								
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25								
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27	TOTALS	\$417,490	4.50	100%	2.45	\$198,107	\$198,107	\$396,214
28								
29	FRINGE BENEFIT RATE	25%						
30	EMPLOYEE FRINGE BENEFITS	\$104,373				\$49,526	\$49,526	\$99,052
31								
32								
33	<b>TOTAL SALARIES &amp; BENEFITS</b>	<b>\$521,863</b>				<b>\$247,633</b>	<b>\$247,633</b>	<b>\$495,266</b>
34	<b>HSA #2</b>	<b>5/5/2021</b>						

